

28 March 2019

[Redacted] Withheld under s9(2)(a) of the Official Information Act

Dear [Redacted] Withheld under s9(2)(a) of the Official Information Act

I refer to your official information request received by Education New Zealand (ENZ) on 28 February 2019. Following your agreement, the request was amended to:

A copy of all correspondence and communications to and from Annabel Robertson, Business Development Manager from 13 February 2019 relating to the Review of Vocational Education (RoVE) proposal.

The table below summarises our decisions on the release of the documents within the scope of your request. Unless publicly available, the phone numbers of individuals have been withheld from all documents under s9(2)(a) of the Official Information Act 1982 (the Act) to protect the privacy of natural persons.

Please note that references to an "urgent request from the Minister" in some emails from Annabel Robertson are in error, and were the result of a misunderstanding of internal ENZ communications. For clarity, the Minister of Education did not direct (urgently or otherwise) ENZ to seek the views of international education providers on the Review of Vocational Education proposal announced on 13 February 2019.

No.	Latest email date	Last sender	Title	Notes
1	13 Feb 7.42am	Newsroom	Newsroom Daily Briefing	
2	13 Feb 8.48am	ED Insider	News Wed 12/2 – ITP/VET Reforms, Research Facility Failure	
3	13 Feb 1.08pm	Jo Keane	Re: Meeting Minutes	The excerpt within the scope of the request that was included in one of the email's attached documents is included.
4	13 Feb 2.11pm	Mary Camp	FW: VET Reforms – One ITP to Rule Them All	
5	13 Feb 2.35pm	Andy Walker	FW: Announcement on the government's proposals for reforming vocational education and training (VET)	
6	13 Feb 4.05pm	John Goulter	Review of Vocational Education	
7	13 Feb 4.31pm	Education New Zealand	E-News 13 February 2019	
8	13 Feb 5.25pm	ITENZ Admin	Have your say on the Reform of Vocational Education	
9	14 Feb 7.47am	Newsroom	Newsroom Daily Briefing	
10	14 Feb 9.33am	ED Insider	News Thu 14/2 – VE Reforms	
11	14 Feb 9.48am	ENZ Communications	Early Media Scan	

No.	Latest email date	Last sender	Title	Notes
12	14 Feb 11.22am	Greg Scott	RE: EMAIL TEMPLATE Reform of Vocational Education consultation announced	
13	14 Feb 4.48pm	ED Insider	VE Reforms – Extra Papers	
14	14 Feb 5.11pm	Greg Scott	Re: Supply side intel - a starter for 10 on questions	
15	14 Feb 5.17pm	Annabel Robertson	Reform of Vocational Education	
16	14 Feb 5.17pm	Annabel Robertson	Reform of Vocational Education	
17	14 Feb 5.17pm	Annabel Robertson	Reform of Vocational Education (3)	
18	15 Feb 9.26am	ENZ Communications	Early Media Scan	
19	15 Feb 10.36am	Greg Scott	RE: Have you seen anything about the Review of Vocational Education in our international markets	
20	15 Feb 10.56am	Andy Walker	ID meeting agenda for 19 Feb	Excerpt provided in Appendix One.
21	15 Feb 2.11pm	Sahinde Pala	RE: Early indications of responses to RoVE from industry and offshore markets	Name withheld under section 9(2)(ba)(i)
22	15 Feb 2.43pm	Greg Scott	FW: Activate.Ed #1 Member Newsletter 2019	
23	15 Feb 2.53pm	ENZ Communications	This week on Ipu	Material withheld where it is outside the scope of the request
24	16 Feb 8.06am	Newsroom	Newsroom Best of the Week	
25	18 Feb 8.48am	ED Insider	News Mon 18/2 – VE Reforms Reaction. China Threats.	
26	18 Feb 9.18am	Annabel Robertson	FW: What are your thoughts on the RoVE?	
27	18 Feb 1.35pm	Annabel Robertson	China and RoVE and a catch up on last week	
28	18 Feb 1.53pm	Annabel Robertson	FW: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets?	
29	18 Feb 1.55pm	Annabel Robertson	Request from the Minister's Office - China and RoVE	
30	18 Feb 2.05pm	Annabel Robertson	RE: Hello and an urgent request from the Minister's Office	
31	18 Feb 2.25pm	Name withheld under section 9(2)(ba)(i) of the Act.	Re: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act. Material withheld where it is outside the scope of the request.
32	18 Feb 2.27pm	Annabel Robertson	RE: EMAIL TEMPLATE Reform of Vocational Education consultation announced	
33	18 Feb 3.40pm	Annabel Robertson	RE: Early indications of responses to RoVE from industry and offshore markets	Names withheld under section 9(2)(ba)(i) of the Act.

No.	Latest email date	Last sender	Title	Notes
34	18 Feb 4.18pm	Annabel Robertson	RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act.
35	18 Feb 4.19pm	Greg Scott	RE: Summary of early indications of responses to RoVE from industry and offshore markets	
36	18 Feb 4.30pm	Annabel Robertson	Urgent Ministerial request	
37	18 Feb 4.35pm	Annabel Robertson	RE: [FORGED] FW: China and RoVE and a catch up on last week	
38	18 Feb 4.48pm	ED Insider	VE Reforms – Tertiary Insight's Ideas and Questions	
39	18 Feb 5.09pm	Annabel Robertson	RE: Thanks team	
40	19 Feb 9.42am	Name withheld under section 9(2)(ba)(i) of the Act.	FW: [FORGED] FW: China and RoVE and a catch up on last week	Names withheld under section 9(2)(ba)(i) of the Act.
41	19 Feb 12.23pm	Andy Walker	NZ's Global Talent ranking	
42	19 Feb 1.27pm	Annabel Robertson	RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	
43	19 Feb 5.18pm	ED Insider	Parliament Report 19/2 (Written Question Frenzy)	
44	19 Feb 9.09pm	Frances Little	RE: Hello and an urgent request from the Minister's Office	
45	20 Feb 1.54pm	Annabel Robertson	FW: China and RoVE and a catch up on last week	
46	20 Feb 1.55pm	Annabel Robertson	FW: Hello and an urgent request from the Minister's Office	
47	20 Feb 2.06pm	Annabel Robertson	Fwd: International Reference Group any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	
48	20 Feb 4.15pm	Andy Walker	RE: For feedback – [Title withheld]	Excerpt provided in Appendix One.
49	21 Feb 6.34am	Greg Scott	NZ Herald piece - RoVE	
50	21 Feb 8.33am	ED Insider	News Thu 21/2 – Tauranga Campus Opens.	
51	21 Feb 4.37pm	Dan Smidt	RE: For feedback – [Title withheld]	Excerpt provided in Appendix One.
52	22 Feb 11.59am	Greg Scott	ENZ feedback on [Title withheld]	Excerpt provided in Appendix One.
53	22 Feb 12.02pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	

No.	Latest email date	Last sender	Title	Notes
54	22 Feb 12.03pm	Annabel Robertson	Fwd: [FORGED] FW: China and RoVE and a catch up on last week	Names withheld under section 9(2)(ba)(i) of the Act. Material withheld where it is outside the scope of the request.
55	22 Feb 12.03pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act.
56	22 Feb 12.04pm	Annabel Robertson	Fwd: Hello and an urgent request from the Minister's Office	Names withheld under section 9(2)(ba)(i) of the Act.
57	22 Feb 12.05pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act. Material withheld where it is outside the scope of the request.
58	22 Feb 12.06pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act. Material withheld where it is outside the scope of the request.
59	22 Feb 12.07pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act.
60	22 Feb 12.11pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act.
61	22 Feb 12.11pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	Names withheld under section 9(2)(ba)(i) of the Act.
62	22 Feb 12.12pm	Annabel Robertson	Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm	
63	25 Feb 4.28pm	Jo Keane	RE: ID team monthly meeting agenda	Linked document is withheld as it is outside the scope of the request
64	26 Feb 3.33pm	ED Insider	Report 26/2 (VE Questions)	

No.	Latest email date	Last sender	Title	Notes
65	26 Feb 6.40pm	Anne Harris	Draft minutes and actions	Excerpt provided in Appendix One.
66	27 Feb 12.26pm	Annabel Robertson	RE: ITENZ meeting	
67	27 Feb 1.03pm	Jo Keane	Reform of Vocational Education (RoVE) community consultation meetings	
68	27 Feb 9.33pm	Jo Keane	Re: RoVE discussion from [Name withheld] meeting	Names withheld under section 9(2)(ba)(i) of the Act.

In preparing this information release, ENZ has considered the public interest considerations in section 9(1) of the Official Information Act.

You have the right to seek an investigation and review by the Ombudsman of this decision. Information about how to make a complaint is available at www.ombudsman.parliament.nz or freephone 0800 802 602. If you wish to discuss this decision with us, please feel free to contact Angela Meredith, Accountability Manager on 04 913 9597 or angela.meredith@enz.govt.nz

Please note, Education New Zealand now proactively publishes OIA responses. Your name and contact details will be removed from this response before it is published on our website.

Yours sincerely,



John Goulter
Acting Chief Executive
Education New Zealand

c.c.



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Appendix One: Excerpt within the scope of the request

Excerpt from 15 February 10.56am "ID team meeting agenda for 19 Feb" email from Andy Walker

Hi All

Getting organised for next week's ID meeting.

Agenda items so far....

- responses from industry on RoVE Comms
- PEP's
- Alivia and Clayton to join us to discuss the brand project and connecting with Industry (15 minutes)
- Update ID Business Plan priorities

Excerpt from 20 February 4.15pm "[Title withheld under section 9(2)(f)(iv) of the Official Information Act]" email from Andy Walker

Although, I wonder if keeping them might have further potential to help course progression within ITP's and hence might be a good thing in light of RoVE?

Regards

Andy

Excerpt from 21 February 4.37pm "RE: For feedback - "[Title withheld under section 9(2)(f)(iv) of the Official Information Act]" email from Dan Smidt

Suggest decisions around this should wait until the outcome of the RoVE review given the proposal states that students may be able to undertake their study at a number of campus around New Zealand.

Information withheld under section 9(2)(f)(iv) of the Official Information Act

Cheers

Dan

Excerpt from 22 February 11.59am "ENZ feedback on [Title withheld under section 9(2)(f)(iv) of the Official Information Act]" email from Greg Scott

- ENZ suggests that any final decisions regarding [redacted] should take into account the RoVE proposals, under which students may be able to undertake their study at several campuses around New Zealand. The [redacted] may potentially act as a useful tool to allow this to occur.

Information withheld under section 9(2)(f)(iv) of the Official Information Act

Excerpt from 26 February 6.40pm "Draft minutes and actions" email from Anne Harris which contains the draft minutes and actions from an EdTechNZ meeting

4) Checking the pulse

The EC were invited to share anything of note they have come across recently. The following topics were discussed:

- David Glover updated that the [Reform of Vocational Education consultation discussion document](#) includes discussion of using the Open Polytechnic as the digital backbone of the curriculum, and builds on EdTechNZ's recent strategy discussion around the benefits and purposes of edtech in future.

From: Newsroom <newsletter@newsroom.co.nz>
Sent: Wednesday, 13 February 2019 7:42 AM
To: Annabel Robertson
Subject: Newsroom Daily Briefing

Your daily briefing from [Newsroom](#).

[View this email in your browser](#)

newsroom

Today's top stories

NZ-China 'scheduling issues' cause for concern

By Sam Sachdeva | [Click here to read more](#)



The latest hint of a crack in New Zealand's relationship with China has the Government scrambling to assure the public there's nothing to see. But plausible deniability is often the name of the game for the Asian superpower, Sam Sachdeva writes.

A cemetery out of room and low on options

By Alexia Russell | [Click here to read more](#)



New Zealand's biggest cemetery has just four years of burial plot sales left before it is full, and rules put in place during the Auckland Council's Unitary Plan process restrict its expansion options. The Council is again asking for public input on the protected historic heritage park - but fears "consultation fatigue" may put people off.

Overhaul on way for vocational education sector

By Laura Walters | [Click here to read more](#)



Vocational education institutes are struggling to stay afloat. Laura Walters looks at how the sector got into this mess, and what the Government is expected to do to fix it.

Hello cows, bye-bye rare beetle

By Farah Hancock | [Click here to read more](#)



Search for Eyrewell Forest on Google Maps and you won't find a forest. In fact, what you see looks similar to surrounding Canterbury farm land. What was once a forest is now home to 14,000 dairy cows.

Returning MPs ponder RBNZ land mine

By Thomas Coughlan | [Click here to read more](#)



MPs returned to Wellington from the summer recess yesterday and while the 2019 political year has barely begun, MPs and politicians are already casting minds forth to 2020 — election year.

Companies taking notice of climate suits

By Eloise Gibson | [Click here to read more](#)



Eloise Gibson speaks to an international environmental lawyer about the hurdles facing people suing governments and companies over climate change.

Doffing their caps to the great White Ferns

By Suzanne McFadden | [Click here to read more](#)



Pioneering White Ferns have finally been recognised for their test cricket feats, at special capping ceremonies around the country.

Obesity and empowered choices

By Milind Mandlik | [Click here to read more](#)



The obesity epidemic is complex and there are no easy solutions. Regulating the fast food industry could be a step in the right direction, writes the University of Auckland's Dr Milind Mandlik.

Catch up: Yesterday's most popular Newsroom reading

- [Auckland considers \\$220m tax dodge](#)
By Tim Murphy
- [No deterioration in NZ-China relationship - Ardern](#)
By Sam Sachdeva
- [The dangers of stronger DNA profiling laws](#)
By Richard MacManus
- [New alliance to boost the voices of our sportswomen](#)
By Suzanne McFadden
- [Australia's record run fizzling out](#)
By Sheldon Slabbert



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From: Jo Keane
Sent: Wednesday, 13 February 2019 1:08 PM
To: Andy Walker; DL BD Team
Subject: RE: Meeting Minutes

Hi Andy

You can find all the fact sheets here:

<https://conversation.education.govt.nz/conversations/reform-of-vocational-education/have-your-say/>

Many thanks

Jo Keane
 Business Development Manager



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From: Andy Walker <Andy.Walker@enz.govt.nz>
Sent: Wednesday, 13 February 2019 1:03 PM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Subject: RE: Meeting Minutes

Hi Jo

A quick RoVE question I can't see the Fact Sheets for University or PTE sectors on the MOE website – did these go ahead?

Regards

Andy

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Wednesday, 13 February 2019 12:45 PM
To: Greg Scott <Greg.Scott@enz.govt.nz>; Samantha Davies <Samantha.Davies@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Subject: RE: Meeting Minutes

Thanks Greg

An email template for comms to peak bodies and Managed Customers will be with the team tomorrow morning.

This will link back to the E-News story to be published today as well as the online RoVE resources online.

Cheers

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
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From: Greg Scott <Greg.Scott@enz.govt.nz>
Sent: Wednesday, 13 February 2019 10:58 AM
To: Samantha Davies <Samantha.Davies@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Subject: RE: Meeting Minutes

Thanks Sam for your work on these minutes – much appreciated.
Just picking up on some reminders for actions:

1. AR to circulate supply side intelligence list for comments. Does it fit customers? Any comments welcome.... (Friday)
2. ID team role and priorities - Reminder to look at this for next week. Refer to link sent by Andy.
3. JK to send out RoVE messages for ID team to use with peak bodies, MC, regions..... Thursday distribution
4. Customer list NZTE/ENZ - Please go through and say which organisations you are working with and jot down ideas on joint engagement. (Friday)

From: Samantha Davies <Samantha.Davies@enz.govt.nz>
Sent: Tuesday, 12 February 2019 4:10 PM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Subject: Meeting Minutes

Hi team,

Minutes from this morning's meeting can be found here:

<https://enzgovt.sharepoint.com/:w:/r/sites/DENZ/TM/BDTA/MeetingsandTeamActivities/ID%20team%20meeting%2012%20February%202019%20Minutes.docx?d=wbc38acc124e340219bf48fc62a55ee86&csf=1&e=obwOke>

Many thanks

Samantha Davies
Industry Development Coordinator
P: + 64 [REDACTED] E: Samantha.Davies@enz.govt.nz

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Excerpt from attached meeting minutes

10:35	<p>Comms Update</p> <p>LF working with JK to get RoVE comms lined up in time for consultation tomorrow. Any media will be directed back to Ministers office.</p> <p>Message will go out from Grant tomorrow afternoon with Q&As to use with stakeholders.</p> <p>ENews story being published later tomorrow.</p> <p>Also developing content for the chatbot and putting materials on the student blog. (by end of week).</p> <p>JK to send out info for ID team to use with peak bodies.</p>	Lucy
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From: Mary Camp
Sent: Wednesday, 13 February 2019 2:11 PM
To: DL BD Team
Subject: FW: VET Reforms – One ITP to Rule Them All

Just the highlights, with analysis to be provided later today.

Interesting that they highlight risk to PTEs.....

From: ED Insider <info=ed.co.nz@send.aweber.com> On Behalf Of ED Insider
Sent: Wednesday, 13 February 2019 12:18 PM
To: Mary Camp <Mary.Camp@enz.govt.nz>
Subject: VET Reforms – One ITP to Rule Them All



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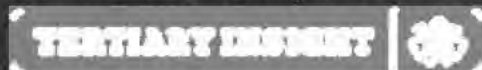
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From: Andy Walker
Sent: Wednesday, 13 February 2019 2:35 PM
To: DL BD Team
Subject: FW: Announcement on the government's proposals for reforming vocational education and training (VET).

FYI

From: ITENZ Admin <Admin@itenz.co.nz>
Sent: Wednesday, 13 February 2019 12:16 PM
To: Andy Walker <Andy.Walker@enz.govt.nz>
Subject: Announcement on the government's proposals for reforming vocational education and training (VET).

[View this email in your browser](#)



Announcement on the government's proposals for reforming vocational education and training (VET).

Dear members

Craig and Clare were at parliament this morning for the announcement on the government's proposals for reforming vocational education and training (VET).

<https://www.stuff.co.nz/national/education/110536557/major-announcement-on-future-of-new-zealands-polytechnics-expected>

This event marks the start of a public consultation on proposals aiming to create an accessible, affordable, flexible and high-quality vocational education system that will provide learners with the training environment they need in a rapidly changing world.

The consultation will build on last year's ITP Roadmap 2020 engagement, where valuable input from stakeholders in the sector contributed to discussions on the VET system.

So far we can see three main changes:

1. ITOs become Industry skills bodies
2. All ITPs become one Institute called NZ Institute of Skills and Technology
3. A new unified funding system.

ITENZ asked about the private providers and the minister's response was 'no change for PTEs'.

We are considering the detail and will provide more information as we work through it.

Regards Kim

Kim Crosland
Chief Executive
Mobile: 021 819 720
kim.crosland@itenz.co.nz

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From: John Goulter
Sent: Wednesday, 13 February 2019 4:05 PM
To: DL ALL ENZ
Subject: Review of Vocational Education

Hello

As you know the Minister of Education today announced proposals for reforming the vocational education sector. Please see Grant's IPU message to staff on today's announcement at the link below, which includes links to background material including the International Factsheet, which is designed to help you with your conversations with stakeholders.

<https://enzgovt.sharepoint.com/Pages/SNAP%20News/CE%27s-update-on-the-Review-of-Vocational-Education.aspx>

Regards

John

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CE's update on the Review of Vocational Education

Date: | Published by:

13/02/2019 | Grant McPherson (https://enzgovt.sharepoint.com/_layouts/listform.aspx?PageType=48&atid={3D38684A-0C09-457D-9700-A26DC1968916}&ID=84) Corporate

By Grant McPherson

Kia ora ENZ whānau,

Education Minister Chris Hipkins has announced a major proposal to reform vocational education and training (VET) in New Zealand. This is known as the Review of Vocational Education (RoVE).

A key aim is to create a more sustainable future for the Institutes of Technology and Polytechnic (ITP) sector. Consultation on the proposed reform closes on 27 March 2019.

The proposed reform would bring together New Zealand's ITPs to create one new Institute of Skills and Technology, which would continue to be state-owned and funded.

This is significant news for our entire sector. Some 18,000 international students study at New Zealand's ITPs each year. These proposals will generate discussion and questions from stakeholders.

To help with this, some **messaging** has been prepared for your use, to support you while engaging with stakeholders.

You can direct people to relevant information on the Ministry of Education's website, including an **international education factsheet**. (<https://conversation.education.govt.nz/assets/RoVE/International-Education-factsheet-Reform-of-Vocational-Education.pdf>) We have also published a **story in the 13 February edition of E-News** (<https://enz.govt.nz/news-and-research/ed-news/consultation-on-proposed-changes-to-vocational-education-in-new-zealand-underway/>).

We will continue to engage closely with the Ministry of Education while consultation is happening, decisions are being made, and implementation is rolled out.

While this review is underway, we will continue to work with ITPs at both an individual and a sector level to grow international education value. At a regional level, we will also continue to support ITPs via our Regional Partnership Programme.

If you have any questions, please contact Jo.Keane@enz.govt.nz (<mailto:Jo.Keane@enz.govt.nz>)

The Minister has indicated that his aim would be to pass any new legislation during 2019 to enable a new institute to be in place from 1 January 2020. Final decisions and resulting changes would be phased to minimise disruption.

Related Articles

Nothing to show
ROVE messaging for ENZ staff
(<https://enzgovt.sharepoint.com/sites/DENZ/MARC/InternalContent/Forms/ROVEMessaging.aspx?ID=w490aacdea6f84633904b2da112e1a76>)

Kōrero Mātauranga | Education
Conversation: Review of
Vocational Education
(<https://conversation.education.govt.nz/conversation-of-vocational-education/>)

International education factsheet
(<https://conversation.education.govt.nz/assets/International-Education-factsheet-Reform-of-Vocational-Education.pdf>)
What the Government's proposals would mean for international education

E-News story on ROVE
consultation
(<https://enz.govt.nz/news-and-research/ed-news/consultation-on-proposed-changes-to-vocational-education-in-new-zealand-underway/>)

QUICK LINKS

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Full details of the proposals are available through the Kōrero Mātauranga | Education Conversation website **on this link** (<https://conversation.education.govt.nz/conversations/reform-of-vocational-education/>).

The links to the staff messaging, full details of the Review of Vocational Education proposal, E-News story and an International Education factsheet are also featured in a handy 'Related articles' box at the top of this page.



Write a comment



There aren't any conversations about this yet.

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QUICK LINKS

From: Education New Zealand <noreply@enz.govt.nz>
Sent: Wednesday, 13 February 2019 4:31 PM
To: Annabel Robertson
Subject: E-News 13 February 2019

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Consultation on proposed changes to vocational education in New Zealand underway

Education Minister Chris Hipkins today announced a major proposal to reform vocational education and training (VET) in New Zealand.

[Read more](#)



Kiwi publisher partners with US

A New Zealand company has secured a new partnership with Houghton Mifflin Harcourt, the largest education publishing company in the US.

[Read more](#)



Malaysian students mean business

Nearly 90 students attended the annual KYS Business School New Zealand Camp in January in Malaysia to learn about study pathways to chartered accountancy in New Zealand.

[Read more](#)



Applications open for Prime Minister's Scholarships

Individual and group applications are now open for the Prime Minister's Scholarships for Asia and Latin America. Click [here](#) for the individual application link for New Zealand citizens or permanent residents 18 years and over. Tertiary institutions may submit group application(s) on behalf of students – email scholarship@enz.govt.nz to access the group application link. Applications close **30 March 2019**.

[Read more](#)



Applications open for Generation Study Abroad

Applications are now open for the Generation Study Abroad Travel and Excellence Awards (April round) for US students looking to study at New Zealand universities and ITPs. Please share the [application link](#) with prospective students. Applications close **30 April 2019**. If you have any questions, please email northamerica@enz.govt.nz.

[Read more](#)

Around the world in five

A round-up of five developments and news stories from markets including Japan, the UK and the US.

[Read more](#)

IN THE NEWS

“ In mid-January, eight students from St Patrick's College in Wellington boarded a flight to Thailand, ready to spend the rest of their summer holidays at the Marist Mission school in Ranong. ”

STUFF: Taking the Kiwi to Thailand

[Read more](#)

“ The New Zealand International Commercial Pilot Academy's first intake of 2019 includes four international students and New Zealand students who are in Whanganui for the first time. ”

NZ HERALD: New recruits given wings at Whanganui pilot academy in incentive.

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“ 113 Chinese students spent their afternoon preparing more than 1000 paper lotus flowers ahead of the South Island Lantern Festival. ”

STUFF: 1000 paper lotus flowers bring long life and honour

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ThinkNew

From: ITENZ Admin <Admin@itenz.co.nz>
Sent: Wednesday, 13 February 2019 5:25 PM
To: Annabel Robertson
Subject: Have your say on the Reform of Vocational Education

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Have your say on the Reform of Vocational Education

The consultation on proposed changes to vocational education in New Zealand is now underway.....

Following Education Minister Chris Hipkins' announcement today on the government's proposals for reforming vocational education and training (VET) please find in the link below the relevant documents to read and options for feeding back on this proposal by **March 27th 2019.**

<https://conversation.education.govt.nz/conversations/reform-of-vocational-education/have-your-say>

Key documents in this link include;

- [Consultation discussion document](#)
- [Roles of providers and industry bodies - technical discussion document](#)
- [New Zealand Institute of Skills & Technology - technical discussion document](#)
- [Unified funding system - technical discussion document](#)

and there is a list of additional fact sheets including a [PTE factsheet](#)

Please take time to read the documents and feedback on this proposal to ensure the PTE sector is heard.

Independent Tertiary Education New Zealand

Phone: 021 819 720

E-Mail: Admin@itenz.co.nz

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From: Newsroom <newsletter@newsroom.co.nz>
Sent: Thursday, 14 February 2019 7:47 AM
To: Annabel Robertson
Subject: Newsroom Daily Briefing

Your daily briefing from Newsroom.

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newsroom

Today's top stories

Tenure review to be scrapped

By David Williams | [Click here to read more](#)



It's the year of delivery, Jacinda Ardern says. And Eugenie Sage is set to be one of the first ministers out of the blocks, with a huge shake-up of the South Island's high country. David Williams reports.

Bipartisanship would be valuable for Govt's big education plans

By Laura Walters | [Click here to read more](#)



The Government has announced another bold step in education reform. Laura Walters examines the proposed changes to the vocational education sector, and why it may need to work harder to get the opposition onside.

RBNZ doesn't share bank fears

By Thomas Coughlan | [Click here to read more](#)



The Reserve Bank thinks its proposed bank capital rules will have almost no effect on economic growth, in stark contrast to bank economists who fear it could hamper it.

Mike's turn to be king

By Mark Jennings | [Click here to read more](#)



Former comedian and now mental health advocate Mike King has been named Kiwibank 2019 New Zealander of the year. Mark Jennings reports.

From exotic pets to pests

By Alexia Russell | [Click here to read more](#)



It's not illegal to own or trade them - but when the owners of exotic pets like red-eared slider turtles set them free, they've crossed a line that endangers native flora and fauna.

Green Party starts review of budget rules

By Thomas Coughlan | [Click here to read more](#)



The Green Party is beginning a policy process that could see it dump the Budget Responsibility Rules.

On a mission to make finance fun

By Vanita Prasad | [Click here to read more](#)



If Kendall Flutey had her way, no child would get to high school without becoming financially literate.

Catch up: Yesterday's most popular Newsroom reading

- [Overhaul on way for vocational education sector](#)
By Laura Walters
- [NZ-China 'scheduling issues' cause for concern](#)
By Sam Sachdeva
- [Companies taking notice of climate suits](#)
By Eloise Gibson
- [Hello cows, bye-bye rare beetle](#)
By Farah Hancock

- [A cemetery out of room and low on options](#)
By Alexia Russell



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From: ED Insider <info=ed.co.nz@send.aweber.com> on behalf of ED Insider <info@ed.co.nz>
Sent: Thursday, 14 February 2019 9:33 AM
To: Annabel Robertson
Subject: News Thu 14/2 – VE Reforms



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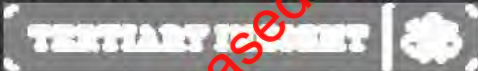
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From: ENZ Communications
Sent: Thursday, 14 February 2019 9:48 AM
To: DL ALL ENZ; ranjani.ponnuchetty@parliament.govt.nz; Richard Trow; Alexandra Marett; Kara Hudson
Subject: Early Media Scan

NEW ZEALAND

Stuff: Joining together to save polytechs

Chris Hipkins must have some idea of what British Prime Minister Theresa May is going through. The pursuit of a perfect solution in an imperfect world, the promotion of one group's interests without impacting on those of others.

[Read more](#)

Radio NZ: Merger proposal to give trainers more say – Education Minister

Industry training organisations are worried a government proposal to merge all 16 of the country's polytechnics will result in fewer apprentices being trained. But Minister of Education Chris Hipkins tells Guyon Espiner the proposal is intended to give industry training organisations more say in what's being taught.

[Read more](#)

Radio NZ: Industry leaders concerned over proposed polytech merger

Back to the Education Minister's proposal to merge the country's 16 polytechs. Susie Ferguson talks to chief executive of the Southern Institute of Technology, Penny Simmonds, and Garry Fissenden who's the CEO of The Skills Organisation.

[Read more](#)

Radio NZ: Govt's proposed polytech merger – analysis

Earlier we spoke to Chris Hipkins about the proposed merger of polytechnics in New Zealand. He says it will create efficiencies, save money and end the financial woes. The new entity would also become responsible for on-the-job training and apprenticeships, a role currently filled by industry training organisations. RNZ education correspondent John Gerritsen joins us in studio with the details.

[Read more](#)

Radio NZ: Industry training organisations say students will suffer under polytech merger

While the union for polytechnic staff is backing the government's plan to merge polytechnics and institutes of technology, industry training organisations say students and apprentices will suffer.

[Read more](#)

NZ Herald: Training shakeup: How will it affect you?

The Government proposes a new national institute to take over all 16 polytechnics and manage most apprentices and industry trainees. Here's how it would affect you.

[Read more](#)

Stuff: Polytech merger plan welcomed by Taranaki's Witt

A proposal to merge the country's polytechs into a single education institute has met with approval in Taranaki.

[Read more](#)

Newshub: Sir Tim Shadbolt slams proposed polytechnic merger as devastating for Invercargill

The mayor of Invercargill has slammed the Government's proposal to merge New Zealand's polytechnics, saying it would be devastating for the Southern Institute of Technology.

[Read more](#)

Otago Daily Times: Proposals put Otago Polytechnic at 'significant risk'

The Government's vocational education proposals have flabbergasted Otago Polytechnic chief executive Phil Ker, who said he would be "extraordinarily disappointed" if the institution was reduced to being a branch office of a national organisation.

[Read more](#)

Voxy: Do not dismantle industry-led training and apprenticeships – ITF

"With today's vocational education reform announcements the Government is proposing to dismantle our industry-led training and apprenticeship system, says Josh Williams, Chief Executive of the Industry Training Federation (ITF).

[Read more](#)

Scoop: Vocational Education - 'students must be the centre'

The bums on seats, market driven approach to vocational education offering is likely to change to a community needs based approach, according to Education Minister Chris Hipkins in his Reform of Vocational Education announcement today

[Read more](#)

Scoop: Regions will suffer under centralisation of training

The Government's proposed reform of vocational education will strip power from regional New Zealand and hand all of it to Wellington bureaucrats, National's Tertiary Education, Skills and Employment spokesperson Shane Reti says.

[Read more](#)

INTERNATIONAL

PIE News: NZ: first-time study visas hold steady

New Zealand's first time student visa data for the first half of the 2018/19 financial year has maintained its level to break a two-year trend of losses according to Immigration New Zealand, but full-year visas are anticipated to lose ground.

[Read more](#)

PIE News: Exclusive: US and UK top the charts for Chinese parents

The US is the best-loved study abroad destination by Chinese parents, closely followed by the UK and then Australia, a new dataset from HSBC's The Value of Education research revealed.

[Read more](#)

ICEF Monitor: Indonesian outbound continues to grow with emphasis on regional destinations

The number of Indonesian students abroad continues to grow steadily.

[Read more](#)

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From: Greg Scott
Sent: Thursday, 14 February 2019 11:22 AM
To: Jo Keane; DL BD Team
Subject: RE: EMAIL TEMPLATE Reform of Vocational Education consultation announced

Thanks Jo and team, in anticipation of getting this to our nearest and dearest today.
 Also acknowledging Jo's work with the ENZ team on the comms leading up to this.

Greg

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Thursday, 14 February 2019 11:06 AM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Subject: EMAIL TEMPLATE Reform of Vocational Education consultation announced

Hi Everyone

Here is the email template for you to use when contacting MCs including peak bodies, individual institutions and regions. It is recommended that you contact your MCs with this email today.

The wording has been carefully chosen to align with ENZ and the Minister's messaging but please let me know if you have any feedback or questions.

Many thanks

Jo

Dear **Name**

Education Minister Chris Hipkins yesterday announced a major proposal to reform vocational education and training (VET) in New Zealand. This is known as the Reform of Vocational Education (RoVE).

The purpose of the proposed reform is to enable a stronger, unified, sustainable vocational education system that delivers the skills that learners, employers and communities need to be successful.

The proposed reform would bring together New Zealand's ITPs to create one new Institute of Skills and Technology, which would continue to be state-owned and funded. This is significant news for New Zealand's international education industry and is likely to have an impact on all sectors.

Vocational education continues to be very important to New Zealand. Education New Zealand (ENZ) will engage closely with the Ministry of Education and Tertiary Education Commissions while consultation is happening, decisions are being made, and implementation is rolled out.

While the RoVE is underway, ENZ will continue to work with ITPs at both an individual and a sector level to grow international education value. At a regional level, we will continue to support ITPs via our Regional Partnership Programme.

The RoVE consultation documents including Q&As, are available on the [Education Conversation website](#). The following factsheets are also available: **(adjust list according to your stakeholder)**

- [International education factsheet](#) (keep this one for all emails)
- [Regions factsheet](#)
- [ITP factsheet](#)
- [PTE factsheet](#)
- [Universities factsheet](#)
- [Secondary schools factsheet](#)

We encourage you to have your say. Consultation on the proposed reform closes on 27 March 2019.

An article discussing the RoVE was also published in yesterday's [E-News](#).

If you have any questions, please contact the RoVE team at VocationalEducation.Reform@education.govt.nz or on 0800 462 543.

Regards

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 **M:** + 64 [REDACTED] **E:** jo.keane@enz.govt.nz

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Sent: Thursday, 14 February 2019 4:48 PM
To: Annabel Robertson
Subject: VE Reforms – Extra Papers



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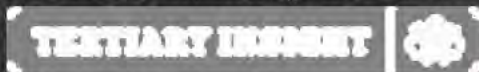
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From: Greg Scott
Sent: Thursday, 14 February 2019 5:11 PM
To: Annabel Robertson
Subject: Re: Supply side intel - a starter for 10 on questions

That's fine
 And I've asked for team agenda on Tues.
 Have a great day off - remind me - another wedding?

Sent from my iPhone

> On 14/02/2019, at 5:10 PM, Annabel Robertson <Annabel.Robertson@enz.govt.nz> wrote:

>

> I'll be on leave so will circulate Mon?

>

> Yep & no responses yet. Will add in to outlook ooo

>

> -----Original Message-----

> From: Greg Scott <Greg.Scott@enz.govt.nz>

> Sent: Thursday, 14 February 2019 5:08 PM

> To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>

> Subject: Re: Supply side intel - a starter for 10 on questions

>

> Hi Annabel

> Good catch up this morning. I'll come back first thing tomorrow with feedback. If you can hold off until then.

>

> Just also checking if you've been able to send the Rove email to MC's and if any response you've received?

>

> Sent from my iPhone

>

>> On 14/02/2019, at 4:38 PM, Annabel Robertson <Annabel.Robertson@enz.govt.nz> wrote:

>>

>> Hi Greg,

>>

>> Happy for me to send this on to the team?

>>

>> Dear all,

>>

>> Please find attached a draft of the possible questions that we may want to ask industry to form our supply side intelligence. This is very much a working document so feel free to add in any comments, questions etc that you think would be appropriate – or not! We'll use this as a basis for a template for customer intel & test it with others in ENZ.

>>

>> Also, as we spoke about in the last team meeting, Greg and I are in discussions with NZTE re lessons we can take on board from NZTE's customer way. Would be good to hear your key questions/thoughts re NZTE. I drew up a strawman of a ENZ customer way & attach their segmentation criteria etc to prompt discussion!

>>

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>> gement/Industry%20project%20.docx?d=w0f96b622979043f4acc207e35cb6e8f9

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>> Annabel Robertson
>> Business Development Manager
>> [cid:image001.jpg@01D0B7E8.266F2BE0]
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>> Criteria - Feb 2018 - Copy.pptx> <Focus 700 Segmentation Criteria -
>> Feb 2018.pptx> <image002.jpg>

From: Annabel Robertson
Sent: Thursday, 14 February 2019 5:17 PM
To: 'bridgetd@skillsinternational.co.nz'
Subject: Reform of Vocational Education

Good evening,

Education Minister Chris Hipkins yesterday announced a major proposal to reform vocational education and training (VET) in New Zealand. This is known as the Reform of Vocational Education (RoVE).

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While the RoVE is underway, ENZ will continue to work with ITPs at both an individual and a sector level to grow international education value. At a regional level, we will continue to support ITPs via our Regional Partnership Programme. We're also working on proactive communications for our international education networks.

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If you have any questions, please contact the RoVE team at Vocationaleducation.Reform@education.govt.nz or on 0800 462 543.

Regards

Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Thursday, 14 February 2019 5:17 PM
To: Frances Little; 'Miranda Herbert'
Subject: Reform of Vocational Education

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We encourage you to have your say. Consultation on the proposed reform closes on 27 March 2019.

An article discussing the RoVE was also published in yesterday's [E-News](#).

If you have any questions, please contact the RoVE team at Vocationaleducation.Reform@education.govt.nz or on 0800 462 543.

Regards

Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Thursday, 14 February 2019 5:17 PM
To: Clare Bradley; Kim Crosland; Kathy Maclaren; Richard Smith; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM; ACG; John Miles; Darryn Melrose; Victoria Blood; Darryn Melrose; s.major@sae.edu; L3 Airline Academy (Hamilton)
Subject: Reform of Vocational Education

Good evening,

Education Minister Chris Hipkins yesterday announced a major proposal to reform vocational education and training (VET) in New Zealand. This is known as the Reform of Vocational Education (RoVE).

The purpose of the proposed reform is to enable a stronger, unified, sustainable vocational education system that delivers the skills that learners, employers and communities need to be successful.

The proposed reform would bring together New Zealand's ITPs to create one new Institute of Skills and Technology, which would continue to be state-owned and funded. This is significant news for New Zealand's international education industry and is likely to have an impact on all sectors.

Vocational education continues to be very important to New Zealand. Education New Zealand (ENZ) will engage closely with the Ministry of Education and Tertiary Education Commissions while consultation is happening, decisions are being made, and implementation is rolled out.

While the RoVE is underway, ENZ will continue to work with ITPs at both an individual and a sector level to grow international education value. At a regional level, we will continue to support ITPs via our Regional Partnership Programme. We're also working on proactive communications for our international education networks.

The RoVE consultation documents including Q&As, are available on the [Education Conversation website](#). The following factsheets are also available:

- [International education factsheet](#)
- [Regions factsheet](#)
- [ITP factsheet](#)
- [PTE factsheet](#)
- [Universities factsheet](#)
- [Secondary schools factsheet](#)

We encourage you to have your say. Consultation on the proposed reform closes on 27 March 2019.

An article discussing the RoVE was also published in yesterday's [E-News](#).

If you have any questions, please contact the RoVE team at Vocationaleducation.Reform@education.govt.nz or on 0800 462 543.

Regards

Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
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M: + 64 [REDACTED] **E:** annabel.robertson@enz.govt.nz

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From: ENZ Communications
Sent: Friday, 15 February 2019 9:26 AM
To: DL ALL ENZ; ranjani.ponnuchetty@parliament.govt.nz; Richard Trow; Alexandra Maret; Kara Hudson
Subject: Early Media Scan
Attachments: Otago .pdf *Attachment is outside the scope of the request*

NEW ZEALAND

Otago Daily Times: International students to pay more to do Otago MBA

Future international students will pay \$55,200, a 20% increase, to undertake a University of Otago master of business administration degree, reflecting its top ranking among New Zealand MBAs.
See attached

Radio NZ: The devil is in the details for the new 'mega-polytechnic'

The government's plan for a monster merger of all 16 polytechnics and institutes of technology has taken everyone by surprise, but some might say they had it coming.

[Read more](#)

Radio NZ: Officials warned government against mega-polytech merger

Officials last year warned the government not to merge the 16 polytechnics into a single institute, briefing papers show.

[Read more](#)

Radio NZ: Courses are inconsistent around the country, say Polytech students

This comes as briefing papers reveal the Tertiary Education Commission and the Ministry of Education said the risks of a mega-merger outweighed the benefits.

[Read more](#)

Education Central: Strong and mixed reactions to the proposed vocational education reforms

While the unions are delighted to see an end signalled to the "bums on seats, market-driven" approach to vocational education, industry training organisations (ITOs) believe the Government's proposals to reform the vocational education system are potentially destructive to an on-job training system in New Zealand that is "humming".

[Read more](#)

Otago Daily Times: South to fight polytech merger proposal

Southern polytechnics and civic leaders are promising a loud and long campaign against the Government over its plans to merge the country's 16 vocational training institutions into one national school.

[Read more](#)

Stuff: Loss of identity and changes to job roles key concerns for Ara chief executive

Ara Institute of Canterbury chief executive Tony Gray has acknowledged loss of identity and changes to job roles are two of the key concerns he has, following the announcement of a proposal to merge 16 polytechnics and technology institutes throughout the country.

[Read more](#)

Stuff: Something's rotten in the state of Wintec

OK let me get the Wintec story straight. Senior Wintec executives travel at taxpayer's expense to Hong Kong to recruit more international students for Wintec. While there, they pay for accommodation, travel and meals using taxpayer funds.

[Read more](#)

Newshub: Warnings to Chinese tourists spark further questions

A warning notice on potential risks to Chinese tourists travelling to New Zealand has raised further questions about the state of the New Zealand-China relationship.

[Read more](#)

INTERNATIONAL

Taipei Times: Amis teens head for 10-day exchange trip to New Zealand

Ten Amis teenagers left on Friday night for a 10-day trip to New Zealand as part of the government-sponsored Austronesian Peoples' Bilateral Visit Program.

[Read more](#)

University World News: Rise in foreign student numbers as employment route eased

Japan is on course to reach its goal set almost a decade ago to attract some 300,000 foreign students in higher education, backed by an easing of employment restrictions on foreigners in the country

[Read more](#)

New York Times: New Zealand Fears Fraying Ties With China, Its Biggest Customer

On Saturday, an Air New Zealand plane bound for Shanghai abruptly turned around in circumstances that remain unclear. Days later, the launch of a much-promoted tourism initiative planned between China and New Zealand was canceled, purportedly because of scheduling issues for Beijing, despite being planned for years.

[Read more](#)

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From: Greg Scott
Sent: Friday, 15 February 2019 10:36 AM
To: Angela Meredith
Cc: DL BD Team
Subject: RE: Have you seen anything about the Review of Vocational Education in our international markets

Hi Angela,

Assume it would also be useful for any indications of what the IE sector is saying and that ID team could forward these to you.

I've also asked Andy to agenda this for Tuesday am ID meeting

From: Angela Meredith <Angela.Meredith@enz.govt.nz>
Sent: Friday, 15 February 2019 10:31 AM
To: Alanna Dick <Alanna.Dick@enz.govt.nz>; Amy Rutherford <Amy.Rutherford@enz.govt.nz>; Ana Azevedo <Ana.Azevedo@enz.govt.nz>; Ben Burrowes <Ben.Burrowes@enz.govt.nz>; Betty Xiao <Betty.Xiao@enz.govt.nz>; Chortip Pramoolpol <Chortip.Pramoolpol@enz.govt.nz>; Desiree Lee <Desiree.Lee@enz.govt.nz>; Felix Ye <Felix.Ye@enz.govt.nz>; Jane Liu <Jane.Liu@enz.govt.nz>; Javiera Visedo <Javiera.Visedo@enz.govt.nz>; John Laxon <John.Laxon@enz.govt.nz>; Jugnu Roy <Jugnu.Roy@enz.govt.nz>; Karmela Christy <Karmela.Christy@enz.govt.nz>; Kyungah Lee <Kyungah.Lee@enz.govt.nz>; Lewis Gibson <Lewis.Gibson@enz.govt.nz>; Margaret Low <Margaret.Low@enz.govt.nz>; Misa Kitaoka <misa.kitaoka@enz.govt.nz>; Mohsen Sawlan <Mohsen.Sawlan@enz.govt.nz>; Monika Chaudhary <Monika.Chaudhary@enz.govt.nz>; Olga Elli <Olga.Elli@enz.govt.nz>; Shailaja Vora <Shailaja.Vora@enz.govt.nz>; Shelly Xu <Shelly.Xu@enz.govt.nz>; Siddharth Iyer <Siddharth.Iyer@enz.govt.nz>; Suzan Mozher <Suzan.Mozher@enz.govt.nz>; Tam Ngo <Tam.Ngo@enz.govt.nz>; Van Banh <Van.Banh@enz.govt.nz>; Andy Walker <Andy.Walker@enz.govt.nz>; Annabel Robertson <Annabel.Robertson@enz.govt.nz>; Greg Scott <Greg.Scott@enz.govt.nz>; Jo Keane <Jo.Keane@enz.govt.nz>; Mary Camp <Mary.Camp@enz.govt.nz>; Richard Kyle <Richard.Kyle@enz.govt.nz>; Sahinde Pala <Sahinde.Pala@enz.govt.nz>; Samantha Davies <Samantha.Davies@enz.govt.nz>
Subject: Have you seen anything about the Review of Vocational Education in our international markets

Kia ora

On Tuesday 19 February, ENZ will have its monthly meeting with Minister Hipkins. The Minister would like a brief update from ENZ of any early indications regarding of how the Review of Vocational Education (RoVE) is being seen in our international markets. If you hear or see anything, can you let me know by Tuesday morning (NZ time) covering:

- What have been the main queries?
- Are there questions about whether they should still be recruiting internationally?
- What about existing partnerships/contracts?
- Have any markets or regions raised specific concerns or issues?

thanks

Angela Meredith
 Accountability Manager



Level 5 Lambton House, 160 Lambton Quay Phone numbers withheld under section 9(2)(a) of the Official Information Act
 PO Box 12041, Wellington 6144, New Zealand
 P: + 64 [REDACTED] M: + 64 [REDACTED] E: angela.meredith@enz.govt.nz
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From: Sahinde Pala
Sent: Friday, 15 February 2019 2:11 PM
To: Richard Kyle; Jo Keane; DL BD Team
Cc: Dan Smidt
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Hi All

Name withheld under section 9(2)(ba)(i) of the Official Information Act

Have just returned from an interesting meeting with [REDACTED]. Top line, they are 50:50 positive negative with a lot of questions about what it means on a number of levels. Devil in the detail, as Richard said. The positive side is around the fact that they have had to be bailed out a number of times in the current model so perhaps this would be a positive move for them.

We discussed current comms re ROVE – it seems it would be beneficial to reiterate positive messages our off-shore staff in particular can provide to agents:

- Students will still receive quality tuition
- Student support services are still in place
- You can still enrol students (although I think we both agreed this wasn't necessarily going to mean agents would continue enrolling!)
- Students can still finish their courses and receive their qualification

From an international perspective they are very concerned about agents being given as positive a message as possible.


Many thanks
Sahinde

From: Richard Kyle <Richard.Kyle@enz.govt.nz>
Sent: Friday, 15 February 2019 11:58 AM
To: Jo Keane <Jo.Keane@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Main thing I've heard is that broadly supportive but devil is in the detail and that is still to come. So a bit wary re post consultation decisions...

Richard Kyle
 Business Development Manager
 P: + 64 4 913 9599 M: +64 [REDACTED] E: richard.kyle@enz.govt.nz

Phone number withheld under section 9(2)(a) of the Official Information Act


 Level 5 Lambton House, 160 Lambton Quay
 PO Box 12041, Wellington 6144, New Zealand

Student Web: www.studyinnewzealand.com | Industry web: www.enz.govt.nz

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From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Friday, 15 February 2019 11:55 AM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>
Subject: Early indications of responses to RoVE from industry and offshore markets

Hi Team

The Minister would like a brief update from ENZ of any early indications regarding of how the Review of Vocational Education (RoVE) is being seen in our international markets, covering:

- What have been the main queries?
- Are there questions about whether they should still be recruiting internationally?
- What about existing partnerships/contracts?
- Have any markets or regions raised specific concerns or issues?

The International Team are also onto this but with your ears to the ground, could you please let me know any feedback/comments (via industry contacts) by COB Monday?

Many thanks in advance

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 **M:** + 64 [REDACTED] **E:** jo.keane@enz.govt.nz

Phone number withheld under section 9(2)(a) of the Official Information Act

Student Web: www.studyinnewzealand.co.nz **Industry Web:** www.enz.govt.nz

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From: Greg Scott
Sent: Friday, 15 February 2019 2:43 PM
To: DL BD Team; Carole van Grondelle
Subject: FW: Activate.Ed #1 Member Newsletter 2019

Regional newsletter FYI

From: Christchurch Educated <stefi.porter@christchurcheducated.co.nz>
Sent: Friday, 15 February 2019 1:40 PM
To: Greg Scott <Greg.Scott@enz.govt.nz>
Subject: Activate.Ed #1 Member Newsletter 2019

Email not displaying nicely? [View the full publication.](#)



Christchurch Educated

Activate.Ed #1 Member Newsletter 2019

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WELCOME! 2019

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By Stefi Porter

Welcome Back! by Stefi Porter

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Reform of Vocational Education consultation announced

[Read more](#)



Upcoming Meet Ups: Register Now

Please join us to the Primary Schools Meet Up, Admin Meet Up and Schools Meeting for Term 1

[Read more](#)



South Island Lantern Business Forum

[Read more](#)



New English Language School in Central Christchurch

[Read more](#)



Call for feedback on Visa turnaround times

Anecdotally visa processing times have slowed down significantly over the last few months. We are looking for evidence and data so we can advocate on your behalf. [Read more](#)



Police Support at Orientations

Did you know our local police offers a presentation package tailored for international students at orientations? [Read more](#)



Like Minds Campaign

YouTube videos resources for the Asian community

[Read more](#)



2019 Calendar and Key Dates

[Read more](#)



Macy visits Japan

Middleton Grange School and Christ's College partner with Christchurch Educated and Tottori Prefecture, on an exchange between students from Christchurch and Tottori. Macy was our first student to visit Tottori and other partner schools in Japan. Amanda Wright, the International College's Homestay and Short Term Programme Manager, accompanied Macy on the exchange and visited our partner schools to strengthen our relationships with our Japanese friends. [Read more](#)



Rugby Dreams Come True

[Read more](#)

WELCOME!
2019

Welcome Back!

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From: ENZ Communications
Sent: Friday, 15 February 2019 2:53 PM
To: DL ALL ENZ
Subject: This week on Ipu

Hi everyone,

Below are links to the latest stories on Ipu from this week. If you haven't already, make sure you check them out.

[CE's update on the Review of Vocational Education](#) by Grant McPherson

[Lead Team Update](#) by Greg Scott

[Lead Team Update](#) by Clive Jones

Last two links outside of the scope of the request

[ThinkNew brand gears up for an exciting new era](#) by Clayton Foster

[Happy Lunar New Year](#) by Faymie Li

We look forward to more of your stories over the next couple of weeks – please send these to Sai.

Have a lovely weekend!

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CE's update on the Review of Vocational Education

Date: 13/02/2019 | Published by: Grant McPherson ([https://enz.govt.sharepoint.com/_layouts/listform.aspx?PageType=1&ListId={3D38684A-0C09-457D-B700-426DC196R016}&ID=84](https://enz.govt.nz/sharepoint.com/_layouts/listform.aspx?PageType=1&ListId={3D38684A-0C09-457D-B700-426DC196R016}&ID=84)) | Category: Corporate

By Grant McPherson

Kia ora ENZ whānau,

Education Minister Chris Hipkins has announced a major proposal to reform vocational education and training (VET) in New Zealand. This is known as the Review of Vocational Education (RoVE).

A key aim is to create a more sustainable future for the institutes of Technology and Polytechnic (ITP) sector. Consultation on the proposed reform closes on 17 March 2019.

The proposed reform would bring together New Zealand's ITPs to create one new Institute of Skills and Technology, which would continue to be state-owned and funded.

This is significant news for our entire sector. Some 18,000 international students study at New Zealand's ITPs each year. These proposals will generate discussion and questions from stakeholders.

To help with this, some messaging has been prepared for your use, to support you while engaging with stakeholders.

You can direct people to relevant information on the Ministry of Education's website, including an **international education factsheet**. (<https://conversation.education.govt.nz/assets/RoVE/International-Education-factsheet-Reform-of-Vocational-Education.pdf>) We have also published a **story in the 13 February edition of E-News** (<https://enz.govt.nz/news-and-research/ed-news/consultation-on-proposed-changes-to-vocational-education-in-new-zealand-underway/>).

We will continue to engage closely with the Ministry of Education while consultation is happening, decisions are being made, and implementation is rolled out.

While this review is underway, we will continue to work with ITPs at both an individual and a sector level to grow international education value. At a regional level, we will also continue to support ITPs via our Regional Partnership Programme.

If you have any questions, please contact Jo.Keane@enz.govt.nz (<mailto:Jo.Keane@enz.govt.nz>)

Related Articles

Nothing to show
ROVE messaging for ENZ staff
([/sites/DENZ/MARC/Internal/Id=w490aacdea6f84633904b2da112e1a7](https://enz.govt.nz/sites/DENZ/MARC/Internal/Id=w490aacdea6f84633904b2da112e1a7))

Kōrero Mātauranga | Education
Conversation: Review of
Vocational Education
(<https://conversation.education.govt.nz/rove-of-vocational-education/>)

QUICK LINKS

International education factsheet
(<https://conversation.education.govt.nz/International-education-factsheet-Reform-of-Vocational-Education.pdf>)

What the Government's proposals
would mean for international education

E-News story on ROVE
consultation
(<https://enz.govt.nz/news-and-research/ed-news/consultation-on-proposed-changes-to-vocational-education-in-new-zealand-underway/>)

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The Minister has indicated that his aim would be to pass any new legislation during 2019 to enable a new institute to be in place from 1 January 2020. Final decisions and resulting changes would be phased to minimise disruption.

Full details of the proposals are available through the Kōrero Mātauranga | Education Conversation website **on this link** (<https://conversation.education.govt.nz/conversations/reform-of-vocational-education/>).

The links to the staff messaging, full details of the Review of Vocational Education proposal, E-News story and an International Education factsheet are also featured in a handy 'Related articles' box at the top of this page.

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Lead Team Update

Date: 15/02/2019 | **Published by:** Greg Scott (https://enzgovt.sharepoint.com/_layouts/listform.aspx?PageType=4&ListId={3D386874-50C09-457D-B700-426DC196B916}&ID=24) Corporate | **Category:**

This week, SLT discussed RoVE, ENZ’s Global Digital Marketing Strategy for 2019, student visa processing times and Board Strategy days.

Kia ora ENZ whānau,
Welcome to the Lead Team Update from our meeting held on **Tuesday 12 February**.
If you would like further detail, please contact the person highlighted for each item.

SLT discussed the following:

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Reform of Vocational Education (RoVE)

James and Jo shared an update on our contributions to the RoVE consultation document and accompanying fact sheets.

We were pleased to note a substantial increase in references to international education from this work and discussed the proposed messaging in our communications plan for students, the international education sector and its channel partners. SLT also endorsed the approach adopted last year of supporting business-as-usual activities for the ITP sector but postponing major new initiatives until there is further certainty from mid-2019. The international opportunity represented by these changes was also re-iterated, along with the transitional risk.

Next steps: The ENZ communications plan for RoVE will be implemented from Wednesday, 13 February. It is important to note that the process is led by the Ministry of Education, therefore all feedback needs to be directed back to them. The Industry Development team will also engage with leaders across the ITP and PTE sectors to ensure we understand their perspectives on the interim position and future opportunities.

[Redacted]

[Redacted]

[Redacted]

[Redacted]

Next SLT meeting: Tuesday, 26 February

Accolades

To James and Jo for bringing updates on the RoVE and our future support for the ITP sector

[Redacted]

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Lead Team Update - January 2019
(/Pages/SNAP%20News/Lead-Team-Update-Jan.aspx)

QUICK LINKS

Lead Team Update

Date: 5/02/2019 | **Published by:** Clive Jones (https://enzgovt.sharepoint.com/_layouts/listform.aspx?PageType=4&ListId={3D386647-0C09-457D-B700-426DC196B916}&ID=73)Corporate | **Category:**

Welcome to the second Lead Team Update for 2019

Kia ora ENZ whānau,

Welcome to the second Lead Team Update for 2019, from our meeting held on Wednesday, 30 January. If you would like more details, please contact the person highlighted for each item.

SLT discussed the following:

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WIP: One of the ways the Lead Team makes sure we 'Think Bold', 'Think Open' and 'Think Team' is by keeping each other informed of the current priority activities within our teams, and what's coming up in the near future. This helps us to better coordinate our team efforts and to reduce the number of surprises.

[Redacted]

Material not within the scope of the request

[Redacted]

[Redacted]

Reform of Vocational Education (ROVE)

James Dalmer and Jo Keane gave us an update on the ROVE process, including the draft consultation document and ENZ input and feedback and agency responses to date. The draft consultation document contains some far-reaching change proposals for the ITP, ITO and vocational education subsector and is likely to be released for public consultation in February. **Next steps:** ENZ has been given the responsibility for working with the MoE to develop a factsheet for international education to ensure key stakeholders are kept well informed about the proposed changes to vocational education in New Zealand (including changes to Institutes of Technology & Polytechnics (ITPs) and what (if anything) it means for them. We will also share the change proposals for vocational education in New Zealand with all ENZ staff once it has been publicly released.

[Redacted]

Material not within the scope of the request

[Redacted]

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[Redacted]

[Redacted]

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Accolades

To James and Jo for their updates at our meeting

[Redacted]

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Write a comment



There aren't any conversations about this yet.

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From: Newsroom <newsletter@newsroom.co.nz>
Sent: Saturday, 16 February 2019 8:06 AM
To: Annabel Robertson
Subject: Newsroom Best of the Week

The best of the week from Newsroom.

[View this email in your browser](#)

newsroom.

The best of the week

Climate change denial not about the science

By Neal Curtis | [Click here to read](#)



Tenure review to be scrapped

By David Williams | [Click here to read](#)



Mike's turn to be king

By Mark Jennings | [Click here to read](#)



Hello cows, bye-bye rare beetle

By Farah Hancock | [Click here to read](#)

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Top law firm called in over car conflict of interest

By Thomas Coughlan | [Click here to read](#)



Overhaul on way for vocational education sector

By Laura Walters | [Click here to read](#)



Auckland considers \$220m tax dodge

By Tim Murphy | [Click here to read](#)



NZ-China 'scheduling issues' cause for concern

By Sam Sachdeva | [Click here to read](#)



Returning MPs ponder RBNZ land mine

By Thomas Coughlan | [Click here to read](#)



Warnings to Chinese tourists spark further questions

By Laura Walters | [Click here to read](#)



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From: ED Insider <info=ed.co.nz@send.aweber.com> on behalf of ED Insider <info@ed.co.nz>
Sent: Monday, 18 February 2019 8:48 AM
To: Annabel Robertson
Subject: News Mon 18/2 – VE Reforms Reaction. China Threats.



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From: Annabel Robertson
Sent: Monday, 18 February 2019 9:18 AM
To: Jo Keane; Greg Scott
Subject: FW: What are your thoughts on the ROVE ?

FYI

From: ITENZ Admin <Admin@itenz.co.nz>
Sent: Sunday, 17 February 2019 12:44 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: What are your thoughts on the ROVE ?

[View this email in your browser](#)



What are your thoughts about the Reform of Vocational Education for your PTE ?

Following the announcements this week of the Reform of Vocational Education (ROVE), I thought it may be useful to give you a few pointers to consider for your PTE in light of this consultation and what you need to feedback on.

Of course, I'd also encourage you again to read the full consultation material at <https://conversation.education.govt.nz/conversations/reform-of-vocational-education/have-your-say/>.

It is true that there is no short term change for the PTE sector as there is no change for anyone at this stage, but if these changes to take place we do need

to consider what does it mean for you.

Some of the matters you could consider are:

- What programmes will you be delivering? Will they/should they be approved and/or developed by the new Industry Skills Body and is that OK? if not why not?
- Could you be involved in managing a work based training contract, if this is to be removed from the existing ITO function? PTEs are certainly considered in the proposal as providers - this means that the Government is consulting on whether workplace training should be delivered through PTEs, wananga and the New Zealand Institute of Skills and Technology.
- If the funding decisions are driven by the ISBs is that going to be a risk to your PTE? i.e. If the ISB decides there should be a certain amount of funding for hospitality and one of their functions is advising the TEC on what to purchase could this impact on you?
- If there are changes to the funding system to help enable the changes proposed for provider roles and the creation of a New Zealand Institute of Skills and Technology, what would you like to see?

This consultative process will, among other things, be looking at who should be responsible for what areas of decision making in our vocational sector.

There are opportunities for PTEs in this proposal, but we also need to be aware of the risks.

There are already 55 events planned over the next few weeks and we will hear more about opportunities for our sector next week, and how you can get involved (beyond sending a submission).

Some of you may remember Belinda Birchall (was McArtney) at TEC and she is now working solely on this project and is very happy to talk to any of you that want further clarification of the proposals and possible impact on PTEs.

Her details are belinda.birchall@tec.govt.nz or 04 462 5186.

She will be busy with enquiries but will endeavour to get back to you.

In the meantime please consider the above and read through the consultation material, particularly the consultation document.

You are welcome to feed anything back to me anytime so I can form an ITENZ response, and I would also encourage to send in your individual submissions. This is an opportunity to ensure that the voice of PTEs is considered throughout the consultation period.

Regards Kim

Kim Crosland
CE ITENZ

Independent Tertiary Education New Zealand

Phone: 021 819 720

E-Mail: Admin@itenz.co.nz

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From: Annabel Robertson
Sent: Monday, 18 February 2019 1:35 PM
To: 'Miranda Herbert'
Subject: China and RoVE and a catch up on last week

Hi Miranda,

How'd it all go last Thurs? Are you free this afternoon for a quick chat, I could pop in when I get my laptop cord?

We've just got an urgent request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?
 We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

Re international chatter about RoVE, we are interested in any unintended consequences – concerns from agents, negative perceptions re reform of education that you may have heard.

If you could send through any information before 3pm, it would be much appreciated.

Cheers,

Annabel

Annabel Robertson
 Business Development Manager



Level 8, 149 Quay St, Auckland
 PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Monday, 18 February 2019 1:53 PM
To: Kathy Maclaren; Kim Crosland
Subject: FW: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Kim and Kathy,

Feel free to send this on to your broader membership, should you see value in doing so.

Kind regards,

Annabel

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:51 PM Withheld under s9(2)(b)(i) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>
Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Good day all

We've just got an urgent request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets.**

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?

We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] **E:** annabel.robertson@enz.govt.nz

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Sent: Monday, 18 February 2019 1:55 PM
To: Kathy Maclaren; Kim Crosland
Subject: Request from the Minister's Office - China and RoVE

Hi Kim and Kathy,

We've just got a request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets. They're hoping for comment by 3.45pm today.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

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 We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

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Anything you can inform us of in this regard by 3.45pm would be much appreciated!

Feel free to call me for any clarification.

Kind regards,

Annabel

Annabel Robertson
 Business Development Manager



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 PO Box 5561, Wellesley Street, Auckland 1141

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From: Annabel Robertson
Sent: Monday, 18 February 2019 2:05 PM
To: Annabel Robertson
Subject: RE: Hello and an urgent request from the Minister's Office

Hi Fran,

Further to the below, if you could provide detail on the number of new and returning students, it would be much appreciated.

The total number of Chinese students can often mask changes in the pipeline, particularly at providers where the students may study for longer than a year.

Kind regards,

Annabel

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:39 PM
To: Frances Little <frances.little@aut.ac.nz>
Subject: Hello and an urgent request from the Minister's Office

Hi Fran,

How are you? And can we schedule a meeting in soon so that we can identify areas we can work together on over the coming year? I'm flexible (except Fridays) so let me know when suits you!

On a more urgent matter, we've just got a request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets**. They're hoping for comment by 3pm today.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

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Re international chatter about RoVE, we are interested in any unintended consequences – concerns from agents, negative perceptions re reform of education that you may have heard.

Anything you can inform us of in this regard by 3pm would be much appreciated

Kind regards,

Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>

Sent: Monday, February 18, 2019 11:21 AM

Withheld under s9(2)(a) of the Official Information Act

To: Clare Bradley; Kim Crosland; Kathy Maclaren; Richard Smith; [redacted]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM; ACG; Darryn Melrose; Victoria Blood; Darryn Melrose; s.major@sae.edu; L3 Airline Academy (Hamilton; Sophie A. Hawke; Dave Cameron; Craig Musson

Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

This email came from an external source.

Good day all

We've just got an urgent request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets.

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Anything you can inform us of in this regard by 3.45pm would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson
Business Development Manager



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PO Box 5561, Wellesley Street, Auckland 1141

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From: Annabel Robertson
Sent: Monday, 18 February 2019 2:27 PM
To: Jo Keane
Subject: RE: EMAIL TEMPLATE Reform of Vocational Education consultation announced

Thanks Jo!

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Friday, 15 February 2019 2:09 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Lucy Johnston <Lucy.Johnston@enz.govt.nz>; James Dalmer <James.Dalmer@enz.govt.nz>
Subject: Re: EMAIL TEMPLATE Reform of Vocational Education consultation announced

Hi Annabel

As the review progresses and direction becomes clearer we will be continuing to work with MOE and TEC to formulate messaging and proactive comms opportunities. This work is ongoing and evolving.

So far we have contributed messaging to the consultation documentation including the IE and other factsheets. More recently we have been working on inclusion of IE in Ministerial letters to industry leaders. Timing is everything and opportunities to do additional proactive comms will become clearer as we go.

Many thanks

Jo

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From: Annabel Robertson <annabel.robertson@enz.govt.nz>
Sent: Thursday, February 14, 2019 5:21 PM
To: Jo Keane; DL BD Team
Subject: RE: EMAIL TEMPLATE Reform of Vocational Education consultation announced

Hi Jo,

Can we say anything about proactive comms?

I have a feeling it will be top of mind for many...

A

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Thursday, 14 February 2019 11:06 AM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Subject: EMAIL TEMPLATE Reform of Vocational Education consultation announced

Hi Everyone

Here is the email template for you to use when contacting MCs including peak bodies, individual institutions and regions. It is recommended that you contact your MCs with this email today.

The wording has been carefully chosen to align with ENZ and the Minister's messaging but please let me know if you have any feedback or questions.

Many thanks

Jo

Dear **Name**

Education Minister Chris Hipkins yesterday announced a major proposal to reform vocational education and training (VET) in New Zealand. This is known as the Reform of Vocational Education (RoVE).

The purpose of the proposed reform is to enable a stronger, unified, sustainable vocational education system that delivers the skills that learners, employers and communities need to be successful.

The proposed reform would bring together New Zealand's ITPs to create one new Institute of Skills and Technology, which would continue to be state-owned and funded. This is significant news for New Zealand's international education industry and is likely to have an impact on all sectors.

Vocational education continues to be very important to New Zealand. Education New Zealand (ENZ) will engage closely with the Ministry of Education and Tertiary Education Commissions while consultation is happening, decisions are being made, and implementation is rolled out.

While the RoVE is underway, ENZ will continue to work with ITPs at both an individual and a sector level to grow international education value. At a regional level, we will continue to support ITPs via our Regional Partnership Programme.

The RoVE consultation documents including Q&As, are available on the [Education Conversation website](#). The following factsheets are also available: **(adjust list according to your stakeholder)**

- [International education factsheet](#) **(keep this one for all emails)**
- [Regions factsheet](#)
- [ITP factsheet](#)
- [PTE factsheet](#)
- [Universities factsheet](#)
- [Secondary schools factsheet](#)

We encourage you to have your say. Consultation on the proposed reform closes on 27 March 2019.

An article discussing the RoVE was also published in yesterday's [E-News](#).

If you have any questions, please contact the RoVE team at Vocationaleducation.Reform@education.govt.nz or on 0800 462 543.

Regards

Jo Keane
Business Development Manager



NEW ZEALAND
EDUCATION
ThinkNew

Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 **M:** + 64 [REDACTED] **E:** jo.keane@enz.govt.nz

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From: Annabel Robertson
Sent: Monday, 18 February 2019 3:40 PM
To: Jo Keane
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

No – just that!

Cheers,

A

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Monday, 18 February 2019 3:27 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Hi Annabel

Did [redacted] say what the concerns were specifically?
Name withheld under section 9(2)(ba)(i) of the Official Information Act

Many thanks

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6141 New Zealand

P: + 64 4 830 0804 **M:** 04 [redacted] **E:** jo.keane@enz.govt.nz

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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 3:13 PM
To: Jo Keane <Jo.Keane@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Hi Jo,

They are related to RoVE and the key contact is:

[redacted] Name withheld under section 9(2)(ba)(i) of the Official Information Act

[redacted]



Cheers,

A

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Monday, 18 February 2019 3:03 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Thank you Annabel.

Are you able to elaborate on the on-shore agent concerns? Are they related to the RoVE or ENZRA?

Many thanks

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 M: + 64 [redacted] E: jo.keane@enz.govt.nz
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Student Web: www.studyinnewzealand.govt.nz Industry Web: www.enz.govt.nz
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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 2:39 PM
To: Jo Keane <Jo.Keane@enz.govt.nz>; DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Hi Jo,

From [redacted]: Name withheld under s9(2)(ba)(i) of the Official Information Act

Not too much from the offshore agents for the moment, the majority are the concerns from the onshore agents, kind like lost the confidence for the NZ education.

I was away on Friday, so my customers only received this today FYI

Cheers,

A

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Monday, 18 February 2019 12:07 PM
To: DL BD Team <DLBDTeam@enz.govt.nz>

Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>

Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Importance: High

Hi Team

Many thanks to Andy, Sahinde and Richard for their feedback from providers – that's really helpful.

This is a wee reminder to get any additional feedback to me by COB today so that I can pass onto Angela and her team today.

Many thanks everyone

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 M: + 64 [REDACTED] E: jo.keane@enz.govt.nz

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From: Jo Keane <Jo.Keane@enz.govt.nz>

Sent: Friday, 15 February 2019 11:55 AM

To: DL BD Team <DLBDTeam@enz.govt.nz>

Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>

Subject: Early indications of responses to RoVE from industry and offshore markets

Hi Team

The Minister would like a brief update from ENZ of any early indications regarding of how the Review of Vocational Education (RoVE) is being seen in our international markets, covering:

- What have been the main queries?
- Are there questions about whether they should still be recruiting internationally?
- What about existing partnerships/contracts?
- Have any markets or regions raised specific concerns or issues?

The International Team are also onto this but with your ears to the ground, could you please let me know any feedback/comments (via industry contacts) by COB Monday?

Many thanks in advance

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 M: + 64 [REDACTED] E: jo.keane@enz.govt.nz

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From: Annabel Robertson
Sent: Monday, 18 February 2019 4:18 PM
To: [Redacted] *Name withheld under section 9(2)(ba)(i) of the Official Information Act*
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Thanks [Redacted]!

Name withheld under section 9(2)(ba)(i) of the Official Information Act

From: [Redacted]
Sent: Monday, 18 February 2019 4:11 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: Re: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabel – we're not seeing any decline here, I've also checked with [Redacted] and they have'nt either...

Name withheld under section 9(2)(ba)(i) of the Official Information Act

Cheers,

[Redacted] *Name withheld under section 9(2)(ba)(i) of the Official Information Act*

[Large redacted block]

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Date: Monday, 18 February 2019 at 2:01 PM *Withheld under s9(2)(a) of the Official Information Act*
To: Clare Bradley <Clare.bradley@aspire2.ac.nz>, Kim Crosland <kim.crosland@itenz.co.nz>, Kathy Maclaren <Kathy.Maclaren@acgedu.com>, Richard Smith <richards@ais.ac.nz>, [Redacted] "Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM" <hamish@premierhairdressing.ac.nz>, ACG <richard.kensington@acgedu.com>, Darryn Melrose <darrynm@whitecliffe.ac.nz>, Victoria Blood <Victoria@wecreate.org.nz>, Darryn Melrose <darrynm@whitecliffe.ac.nz>, "s.major@sae.edu" <s.major@sae.edu>, "L3 Airline Academy (Hamilton" <Michael.eastwood@l3t.com>, "sophie.hawke@mediadesignschool.com" <sophie.hawke@mediadesignschool.com>, Dave Cameron [Redacted], Craig Musson <craig@nta.co.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Dear all,

Further to the below, if you could provide detail on the number of new and returning students, it would be much appreciated.

The total number of Chinese students can often mask changes in the pipeline, particularly at providers where the students may study for longer than a year.

Kind regards,

Annabel

From: Annabel Robertson

Sent: Monday, 18 February 2019 1:51 PM **Withheld under s9(2)(a) of the Official Information Act**

To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Good <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sap.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com>; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Good day all

We've just got an urgent request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets.**

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?

We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Greg Scott
Sent: Monday, 18 February 2019 4:19 PM
To: Jo Keane
Cc: DL BD Team
Subject: RE: Summary of early indications of responses to RoVE from industry and offshore markets

Thanks Jo and team – your timely response much appreciated

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Monday, 18 February 2019 4:15 PM
To: Melanie Blake-Palmer <Melanie.Blake-Palmer@enz.govt.nz>
Cc: Greg Scott <Greg.Scott@enz.govt.nz>; John Mollo <John.Mollo@enz.govt.nz>
Subject: Summary of early indications of responses to RoVE from industry and offshore markets

Hi Melanie

As per our chat just now, the general take on things is that it is too early to tell. News has not gone to international markets and back to providers/us yet. Also everyone is aware that the devil is in the detail and that is still to come.

John Mollo is talking to G2G about co-developing messaging for overseas institutional partners. They anticipate concerns here and John is trying to get these captured and sent through by COB today.

However, we have had some feedback from a small handful of providers

ITPs:

- Too early for conversations with agents
- 50:50 positive/negative with a lot of questions
- Positive move for those providers that have been bailed out under current model (some of them a number of times)
- Some agents will be wary of centralisation of admissions and enrolments
- Expecting at least two years of lower levels of international student enrolments before brand awareness of potential new provider is gained and admissions/enrolments are operating well
- Very concerned about agents being given as positive a message as possible. Request for strengthened messaging around, particularly for agents:
 - Students will still receive quality tuition
 - Student support services are still in place
 - You can still enrol students
 - Students can still finish their courses and receive their qualification

PTEs

- Aware of opportunities for PTEs in the proposal, but also aware of the risks.
- Onshore agents starting to lose confidence
- Questions being asked by ITENZ of their members:
 - What programmes will you be delivering? Will they/should they be approved and/or developed by the new Industry Skills Body and is that OK? if not why not?
 - Could you be involved in managing a work based training contract, if this is to be removed from the existing ITO function? PTEs are certainly considered in the proposal as providers - this means that the Government is consulting on whether workplace training should be delivered through PTEs, wananga and the New Zealand Institute of Skills and Technology.

- If the funding decisions are driven by the ISBs is that going to be a risk to your PTE? i.e. If the ISB decides there should be a certain amount of funding for hospitality and one of their functions is advising the TEC on what to purchase, could this impact on you?
- If there are changes to the funding system to help enable the changes proposed for provider roles and the creation of a New Zealand Institute of Skills and Technology, what would you like to see?

I will send additional feedback through if we receive it before tomorrow morning.

Many thanks

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 **M:** + 64 [REDACTED] **E:** jo.keane@enz.govt.nz

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From: Annabel Robertson
Sent: Monday, 18 February 2019 4:30 PM
To: int-marketing@auckland.ac.nz
Subject: Urgent Ministerial request

Hi

With apologies about the late request, would you be able to give me a very quick update on Chinese enrolment at UoA for the Minister?

Many thanks,

Annabel

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:35 PM
To: 'Miranda Herbert' <m.herbert@auckland.ac.nz>
Subject: China and RoVE and a catch up on last week

Hi Miranda,

We've just got an urgent request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets.**

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

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We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

Re international chatter about RoVE, we are interested in any unintended consequences – concerns from agents, negative perceptions re reform of education that you may have heard.

If you could send through any information before 3pm, it would be much appreciated.

Cheers,

Annabel

Annabel Robertson
Business Development Manager



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From: Annabel Robertson
Sent: Monday, 18 February 2019 4:35 PM
To: William Ho
Cc: Amelia Dixon
Subject: RE: [FORGED] FW: China and RoVE and a catch up on last week

Yes please, and thanks for the quick response!

From: William Ho <w.ho@auckland.ac.nz>
Sent: Monday, 18 February 2019 4:33 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Cc: Amelia Dixon <a.dixon@auckland.ac.nz>
Subject: Re: [FORGED] FW: China and RoVE and a catch up on last week

Hi Annabel

Both Amelia and I are away on work trips. I'll send this to my colleague Liam to assist. Do you just want the overall headcount?

Thanks
 William

William Ho
 Senior International Business Development Manager
 University of Auckland

Sent from my iPhone

On 18/02/2019, at 2:28 PM, Annabel Robertson <Annabel.Robertson@enz.govt.nz> wrote:

Hi William and Amelia,

With apologies about the late request, would you be able to give me a very quick update on Chinese enrolment at UoA for the Minister?

Many thanks

Annabel

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:35 PM
To: 'Miranda Herbert' <m.herbert@auckland.ac.nz>
Subject: China and RoVE and a catch up on last week

Hi Miranda,

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Annabel

Annabel Robertson
Business Development Manager

<image001.jpg>

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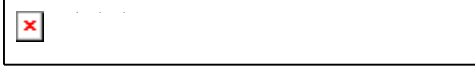
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From: Annabel Robertson
Sent: Monday, 18 February 2019 5:09 PM
To: Greg Scott; DL BD Team
Subject: RE: Thanks team

Hi all

Just in (and added below Greg) [REDACTED]: Name withheld under section 9(2)(ba)(i) of the Official Information Act
Material outside of the scope of the request

[REDACTED]

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From: Greg Scott <Greg.Scott@enz.govt.nz>
Sent: Monday, 18 February 2019 4:35 PM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Subject: Thanks team

Hi all,

I hugely appreciate your work to chase responses for both China and RoVE today for Ministerial meeting. The current compilation for China is below..... If anything further comes to hand, can you update this in the right sector place?

<https://enzgovt.sharepoint.com/:w:/r/sites/DENZ/SUPI/INDE/CustomerEngagement/2019%20Start%20of%20Year%20China%20from%20industry.docx?d=wdd971f9e9d484184b3ea536545130e73&csf=1&e=6cL6K9>

Material in the link is outside of the scope of the request

Greg

Greg Scott
General Manager
Industry Development

T +64 21 242-2868

W www.enz.govt.nz

W www.studyinnewzealand.govt.nz



Level 3, BNZ Centre, 101 Cashel Street
Christchurch 8011, New Zealand

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From: [Redacted] Names withheld under section 9(2)(ba)(i) of the Official Information Act
Sent: Tuesday, 19 February 2019 9:42 AM
To: Annabel Robertson
Cc: [Redacted]
Subject: FW: [FORGED] FW: China and RoVE and a catch up on last week

Hi Annabel- this is a great news story for your team! We've had a look and all the Chinese channels are up significantly- Highs School, Foundation, PG. Hopefully can counter some of the negative stories the press is pumping out.

<https://www.nzherald.co.nz/nzh-search/NZH/+china/1/>

Regards, Name withheld under section 9(2)(ba)(i) of the Official Information Act

[Redacted signature block]

From: [Redacted] Names withheld under section 9(2)(ba)(i) of the Official Information Act
Sent: Tuesday, 19 February 2019 9:25 AM
To: [Redacted]
Subject: FW: [FORGED] FW: China and RoVE and a catch up on last week

Kind regards, Name withheld under section 9(2)(ba)(i) of the Official Information Act

[Redacted signature block]

[Redacted signature block]

[Redacted signature block]

From: [Redacted] Names withheld under section 9(2)(ba)(i) of the Official Information Act
Sent: Monday, 18 February 2019 5:00 PM
To: 'Annabel Robertson' <Annabel.Robertson@enz.govt.nz>; [Redacted]
Cc: [Redacted]
Subject: RE: [FORGED] FW: China and RoVE and a catch up on last week

[Redacted] Material outside of the scope of the request

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

[Redacted]

Name withheld under section 9(2)(ba)(i) of the Official Information Act

[Redacted]

[Redacted]

Released under the Official Information Act 1982

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>

Sent: Monday, 18 February 2019 4:37 PM

Names withheld under section 9(2)(ba)(i) of the Official Information Act

To: [Redacted]

Cc: [Redacted]

Subject: [FORGED] RE: [FORGED] FW: China and RoVE and a catch up on last week

Thanks in advance [Redacted] – apologies about the tight turn around.

Name withheld under section 9(2)(ba)(i) of the Official Information Act

Kind regards,

Annabel

From: [Redacted]

Sent: Monday, 18 February 2019 4:36 PM

Names withheld under section 9(2)(ba)(i) of the Official Information Act

To: [Redacted]

Cc: Annabel Robertson <Annabel.Robertson@enz.govt.nz>; [Redacted]

Subject: Fwd: [FORGED] FW: China and RoVE and a catch up on last week

Hi [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act

What is our current headcount on Chinese students?

Thanks

[REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act

Sent from my iPhone

Begin forwarded message:

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz> Names withheld under section 9(2)(ba)(i) of the Official Information Act
Date: 18 February 2019 at 2:27:57 PM AEDT
To: [REDACTED]
Subject: [FORGED] FW: China and RoVE and a catch up on last week

Hi [REDACTED], Names withheld under section 9(2)(ba)(i) of the Official Information Act

With apologies about the late request, would you be able to give me a very quick update on Chinese enrolment at [REDACTED] for the Minister?

Name withheld under section 9(2)(ba)(i) of the Official Information Act

Many thanks,

Annabel

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:35 PM
To: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: China and RoVE and a catch up on last week

Hi [REDACTED], Name withheld under section 9(2)(ba)(i) of the Official Information Act

We've just got an urgent request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets.

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If you could send through any information before 3pm, it would be much appreciated.

Cheers,

Annabel

Annabel Robertson
Business Development Manager



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PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Andy Walker
Sent: Tuesday, 19 February 2019 12:23 PM
To: DL BD Team
Cc: Madeleine Hawke
Subject: NZ's Global Talent ranking

Hi All

Follow on from Madeleine's Good News Roundup....

NZ Herald: New Zealand business ranks high on global talent competitiveness New Zealand has continued its rise as a place for attracting and growing talent, reaching its highest ranking on the Global Talent Competitiveness Index.

Read more

The link below takes you to the full report.

https://www.insead.edu/sites/default/files/assets/dept/globalindices/docs/GTCI_2019-Report.pdf

This is a summary paragraph about NZ...

New Zealand (11th) is a global leader with respect to the Enable (5th) and Attract (4th) pillars. Its ability to attract both foreign and domestic talent is strong (ranking 7th in both External Openness and Internal Openness), while it performs particularly well in the Enable sub-pillars related to Regulatory Landscape (2nd) and Business and Labour Landscape (6th). Although the country is ranked 1st in the Ease of doing business indicator, there is room for improvement in other variables of the Market Landscape (23rd) sub-pillar, such as Competition intensity and Cluster development (both 42nd). The pillar that is holding back New Zealand's overall rank the most is Vocational and Technical Skills (20th), where a relatively weak pool of Mid-Level Skills (41st) suggests the need for additional efforts to raise secondary education and improve vocational and technical training.

Jo, this might be something to support the positive comms about RoVE i.e. as a country we want to continue the significant upward trend and break into the top 10 countries...we are proactively improving our Vocational training to become a world leader etc....We are already ahead of Australia and most of the top 10 Countries are from Europe.

Regards

Andy Walker
 Business Development Manager



Level 3, BNZ Centre, 101 Cashel Street
 Christchurch 8011, New Zealand

M: + 64 [REDACTED] E: andy.walker@enz.govt.nz

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From: Annabel Robertson
Sent: Tuesday, 19 February 2019 1:27 PM
To: Clare Bradley
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Clare,

Thank you for this – we appreciate the timeframes were awfully tight!

Kind regards,

Annabel

From: Clare Bradley <clare.bradley@aspire2.ac.nz>
Sent: Tuesday, 19 February 2019 11:48 AM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabel sorry I couldn't meet that tight timeframe – we don't have a large number of Chinese students but I am gathering some information for you and will send it through at some point today.

Cheers
 Clare



Clare Bradley
 Chief Executive

m. +64 [REDACTED] t. +64 [REDACTED]
 e. clare.bradley@aspire2.ac.nz

Phone numbers withheld under section 9(2)(a) of the Official Information Act

20 Robson Street, Auckland 1010, New Zealand
 P.O. Box 911312, Victoria Street West, Auckland 1142
aspire2international.ac.nz

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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, February 18, 2019 2:01 PM Withheld under s9(2)(a) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED] Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Dear all,

Further to the below, if you could provide detail on the number of new and returning students, it would be much appreciated.

The total number of Chinese students can often mask changes in the pipeline, particularly at providers where the students may study for longer than a year.

Kind regards,

Annabel

From: Annabel Robertson

Sent: Monday, 18 February 2019 1:51 PM **Withheld under s9(2)(a) of the Official Information Act**

To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.maio@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

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Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson
Business Development Manager



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From: Frances Little <frances.little@aut.ac.nz>
Sent: Tuesday, 19 February 2019 9:09 PM
To: Annabel Robertson
Subject: RE: Hello and an urgent request from the Minister's Office

Hi Annabel, yes it would be good to catch up, its Orientation this week and first week of semester the following week. It would be great to catch up the first week of March, let me know when you are free. Ed called in today and I gave him our update on China perceptions and numbers. Thanks Fran

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 1:39 PM
To: Frances Little <frances.little@aut.ac.nz>
Subject: Hello and an urgent request from the Minister's Office

Hi Fran,

How are you? And can we schedule a meeting in soon so that we can identify areas we can work together on over the coming year? I'm flexible (except Fridays) so let me know when suits you!

On a more urgent matter, we've just got a request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets**. They're hoping for comment by 3pm today.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

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PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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Student Web: [MailScanner has detected a possible fraud attempt from "apac01.safelinks.protection.outlook.com" claiming to be www.studyinnewzealand.com](#) | Industry Web: [MailScanner has detected a possible fraud attempt from "apac01.safelinks.protection.outlook.com" claiming to be www.enz.govt.nz](#)
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From: Annabel Robertson
Sent: Wednesday, 20 February 2019 1:54 PM
To: Jo Keane
Subject: FW: China and RoVE and a catch up on last week

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:35 PM
To: 'Miranda Herbert' <m.herbert@auckland.ac.nz>
Subject: China and RoVE and a catch up on last week

Hi Miranda,

We've just got an urgent request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets**.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?
 We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

Re international chatter about RoVE, we are interested in any unintended consequences – concerns from agents, negative perceptions re reform of education that you may have heard.

If you could send through any information before 3pm, it would be much appreciated.

Cheers,

Annabel

Annabel Robertson
 Business Development Manager



Level 8, 139 Quay St, Auckland
 PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] **E:** annabel.robertson@enz.govt.nz
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From: Annabel Robertson
Sent: Wednesday, 20 February 2019 1:55 PM
To: Jo Keane
Subject: FW: Hello and an urgent request from the Minister's Office

From: Annabel Robertson
Sent: Monday, 18 February 2019 2:23 PM
To: 'Lester Khoo' <lester.khoo@aut.ac.nz>
Subject: FW: Hello and an urgent request from the Minister's Office

Hi Lester,

How are you? I trust well and still re-energised and focused after your amazing break over Christmas.

On a pressing matter, we've just got a request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets**. They're hoping for comment by 3.45pm today.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

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 We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

Re international chatter about RoVE, we are interested in any unintended consequences – concerns from agents, negative perceptions re reform of education that you may have heard.

Anything you can inform us of in this regard by 3.45pm would be much appreciated, noting we have also gone out to Frances.

Kind regards,

Annabel

Annabel Robertson
 Business Development Manager



Level 8, 139 Quay St, Auckland
 PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] **E:** annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Wednesday, 20 February 2019 2:06 PM
To: Carole van Grondelle
Subject: Fwd: International Reference Group any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm
Attachments: image002.jpg; ATT00001.htm; RE: Early indications of responses to RoVE from industry and offshore markets; ATT00002.htm

Here's the full list of attendees on the international reference group and correspondence sent.

Kind regards

Annabel

Sent from my iPhone

Begin forwarded message:

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Date: 20 February 2019 at 1:52:07 PM NZDT
To: Jo Keane <Jo.Keane@enz.govt.nz>
Subject: FW: International Reference Group PFrom Subject Received Size Categories TE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Jo,
 Here's the email I sent & the instructions
 Kind regards,
 Annabel

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:51 PM Withheld under s9(2)(a) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Good day all

We've just got an urgent request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets**. For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

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We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson

Business Development Manager

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Attachment

From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Monday, 18 February 2019 12:07 PM
To: DL BD Team
Cc: Dan Smidt
Subject: RE: Early indications of responses to RoVE from industry and offshore markets

Importance: High

Hi Team

Many thanks to Andy, Sahinde and Richard for their feedback from providers – that's really helpful.

This is a wee reminder to get any additional feedback to me by COB today so that I can pass onto Angela and her team today.

Many thanks everyone

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 **M:** + 64 [REDACTED] **E:** jo.keane@enz.govt.nz

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From: Jo Keane <Jo.Keane@enz.govt.nz>
Sent: Friday, 15 February 2019 11:55 AM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Cc: Dan Smidt <Dan.Smidt@enz.govt.nz>
Subject: Early indications of responses to RoVE from industry and offshore markets

Hi Team

The Minister would like a brief update from ENZ of any early indications regarding of how the Review of Vocational Education (RoVE) is being seen in our international markets, covering:

- What have been the main queries?
- Are there questions about whether they should still be recruiting internationally?
- What about existing partnerships/contracts?
- Have any markets or regions raised specific concerns or issues?

The International Team are also onto this but with your ears to the ground, could you please let me know any feedback/comments (via industry contacts) by COB Monday?

Many thanks in advance

Jo Keane
Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 **M:** + 64 [REDACTED] **E:** jo.keane@enz.govt.nz

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From: Greg Scott
Sent: Thursday, 21 February 2019 6:34 AM
To: DL BD Team
Subject: NZ Herald piece - RoVE

Importance: High

Good morning all,

You may be aware of a story in the Herald this morning related to a request for feedback on RoVE proposals.

Can you ensure that any responses or approaches related to this from stakeholders or media are referred to me and John G, exercise extreme care in comms related to RoVE or China market, and where in doubt give me a call please.

I'll keep you informed of anything further.

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From: Annabel Robertson
Sent: Friday, 22 February 2019 12:02 PM
To: Melanie Blake-Palmer
Subject: Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Sending them through now Mel.. let me know if I can assist in any way.

Kind regards

Annabel

Sent from my iPhone

Begin forwarded message:

From: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Date: 19 February 2019 at 11:48:16 AM NZDT
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabel sorry I couldn't meet that tight timeframe – we don't have a large number of Chinese students but I am gathering some information for you and will send it through at some point today.
 Cheers

Name withheld under section 9(2)(ba)(i) of the Official Information Act

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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, February 18, 2019 2:01 PM Withheld under s9(2)(a) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED] Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm
 Dear all,

Further to the below, if you could provide detail on the number of new and returning students, it would be much appreciated.

The total number of Chinese students can often mask changes in the pipeline, particularly at providers where the students may study for longer than a year.

Kind regards,
Annabel

From: Annabel Robertson

Sent: Monday, 18 February 2019 1:51 PM **Withheld under s9(2)(a) of the Official Information Act**

To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Good day all

We've just got an urgent request from the Minister's Office regarding **China** and early responses about **how the Review of Vocational Education (RoVE) is being seen in our international markets**. For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?
We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc
- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,
Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland

PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] **E:** annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Friday, 22 February 2019 12:03 PM
To: Melanie Blake-Palmer
Subject: Fwd: [FORGED] FW: China and RoVE and a catch up on last week

Sent from my iPhone

Begin forwarded message:

From: [REDACTED] Names withheld under section 9(2)(ba)(i) of the Official Information Act
Date: 18 February 2019 at 4:59:45 PM NZDT
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>, [REDACTED]
Cc: [REDACTED]
Subject: RE: [FORGED] FW: China and RoVE and a catch up on last week

Material outside of the scope of the request

[REDACTED]

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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 4:37 PM
To: [REDACTED]
Cc: [REDACTED] Names withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: [FORGED] RE: [FORGED] FW: China and RoVE and a catch up on last week

Thanks in advance [REDACTED] – apologies about the tight turn around. Name withheld under section 9(2)(ba)(i) of the Official Information Act
Kind regards,
Annabel

From: [REDACTED]
Sent: Monday, 18 February 2019 4:36 PM
To: [REDACTED] Names withheld under section 9(2)(ba)(i) of the Official Information Act
Cc: Annabel Robertson <Annabel.Robertson@enz.govt.nz>; [REDACTED]
Subject: Fwd: [FORGED] FW: China and RoVE and a catch up on last week
Hi [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
What is our current headcount on Chinese students?
Thanks
[REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act

Sent from my iPhone

Begin forwarded message:

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Date: 18 February 2019 at 2:27:57 PM AEDT
To: [REDACTED] Names withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: [FORGED] FW: China and RoVE and a catch up on last week

Hi [REDACTED], Name withheld under section 9(2)(ba)(i) of the Official Information Act
With apologies about the late request, would you be able to give me a very quick update on Chinese enrolment at [REDACTED] for the Minister?
Many thanks, Name withheld under section 9(2)(ba)(i) of the Official Information Act
Annabel

From: Annabel Robertson
Sent: Monday, 18 February 2019 1:35 PM
To: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: China and RoVE and a catch up on last week

Hi [REDACTED], Name withheld under section 9(2)(ba)(i) of the Official Information Act
We've just got an urgent request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets.
For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

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Cheers,
Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141

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Sent: Friday, 22 February 2019 12:03 PM
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Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

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Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson

Business Development Manager



Level 8, 69 Quay St, Auckland

PO Box 3561, Wellesley Street, Auckland 1141

M: 064 [REDACTED]

E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Friday, 22 February 2019 12:04 PM
To: Melanie Blake-Palmer
Subject: Fwd: Hello and an urgent request from the Minister's Office

Sent from my iPhone

Begin forwarded message:

From: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Date: 19 February 2019 at 9:08:30 PM NZDT
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: Hello and an urgent request from the Minister's Office

Hi Annabel, yes it would be good to catch up, its Orientation this week and first week of semester the following week. It would be great to catch up the first week of March, let me know when you are free.

Ed called in today and I gave him our update on China perceptions and numbers.

Thanks [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 1:39 PM
To: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: Hello and an urgent request from the Minister's Office

Hi [REDACTED], Name withheld under section 9(2)(ba)(i) of the Official Information Act

How are you? And can we schedule a meeting in soon so that we can identify areas we can work together on over the coming year? I'm flexible (except Fridays) so let me know when suits you! On a more urgent matter, we've just got a request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets. They're hoping for comment by 3pm today.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?

We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

Re international chatter about RoVE, we are interested in any unintended consequences – concerns from agents, negative perceptions re reform of education that you may have heard.

Anything you can inform us of in this regard by 3pm would be much appreciated

Kind regards,

Annabel

Annabel Robertson
 Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141
M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

Phone number withheld under section 9(2)(a) of the Official Information Act

Student Web: **MailScanner has detected a possible fraud attempt from "apac01.safelinks.protection.outlook.com" claiming to be www.studyinnewzealand.com | Industry Web**
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Sign up **MailScanner has detected a possible fraud attempt from "apac01.safelinks.protection.outlook.com" claiming to be <https://thebrandlab.enz.govt.nz>**
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Released under the Official Information Act 1982

From: Annabel Robertson
Sent: Friday, 22 February 2019 12:05 PM
To: Melanie Blake-Palmer
Subject: Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Sent from my iPhone

Begin forwarded message:

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Date: 18 February 2019 at 3:35:32 PM NZDT
To: [Redacted] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Name withheld under section 9(2)(ba)(i) of the Official Information Act

Thanks [Redacted]! Much appreciated ☺

From: [Redacted] Name withheld under section 9(2)(ba)(i) of the Official Information Act

Sent: Monday, 18 February 2019 3:25 PM

To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>

Subject: Re: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabel

[Redacted]

Material outside of the scope of the request

We have not, as yet, had any queries from international agents about the RoVE. So, really, not much to report on here!. But thought you'd still appreciate a response.

Cheers,

Name withheld under section 9(2)(ba)(i) of the Official Information Act

[Redacted]

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Date: Monday, 18 February 2019 at 1:51 PM Withheld under s9(2)(a) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>, Kim Crosland <kim.crosland@itenz.co.nz>, Kathy Maclaren <Kathy.Maclaren@acgedu.com>, Richard Smith <richards@ais.ac.nz>, [Redacted] "Premier

Hairdressing Academy 1 Hamish McKay Industry Survey (CRM"
<hamish@premierhairdressing.ac.nz>, ACG <richard.kensington@acgedu.com>, Darryn
Melrose <darrynm@whitecliffe.ac.nz>, Victoria Blood <Victoria@wecreate.org.nz>, Darryn
Melrose <darrynm@whitecliffe.ac.nz>, "s.major@sae.edu" <s.major@sae.edu>, "L3 Airline
Academy (Hamilton" <Michael.eastwood@l3t.com>,
"sophie.hawke@mediadesignschool.com" <sophie.hawke@mediadesignschool.com>, Dave
Cameron [REDACTED], Craig Musson <craig@nta.co.nz>

Subject: International Reference Group PTE sector: any comments you'd like to make to the
Minister on falling Chinese student numbers or how RoVE has been perceived in
international markets? Comments welcome by 3.45pm

Good day all

We've just got an urgent request from the Minister's Office regarding **China** and early responses
about **how the Review of Vocational Education (RoVE) is being seen in our international markets**.
For more than a year now New Zealand has been seeing a downturn in overall first time visas from
China. First time visas - students beginning their studies - have been down about 5% year on year
across the board. But it hasn't been uniform — numbers of students coming to study at universities
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following:

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how does this compare with last year?

We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended
consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International
Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson

Business Development Manager



Level 8, 139 Quay St, Auckland

PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Friday, 22 February 2019 12:06 PM
To: Melanie Blake-Palmer
Subject: Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Sent from my iPhone

Begin forwarded message:

From: [Redacted] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Date: 18 February 2019 at 4:10:33 PM NZDT
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabel Material outside of the scope of the request

[Large redacted block of text]

I am not aware of any international feedback on ROVE to date.

Regards Name withheld under section 9(2)(ba)(i) of the Official Information Act

[Large redacted block of text]

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 2:01 PM Withheld under s9(2)(a) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [Redacted]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn

Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton) <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Dear all,

Further to the below, if you could provide detail on the number of new and returning students, it would be much appreciated.

The total number of Chinese students can often mask changes in the pipeline, particularly at providers where the students may study for longer than a year.

Kind regards,

Annabel

From: Annabel Robertson

Sent: Monday, 18 February 2019 1:51 PM Withheld under s9(2)(a) of the Official Information Act

To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgeu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton) <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

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We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc
- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson

Business Development Manager



Level 8, 139 Quay St, Auckland

PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] **E:** annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Friday, 22 February 2019 12:07 PM
To: Melanie Blake-Palmer
Subject: Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Sent from my iPhone

Begin forwarded message:

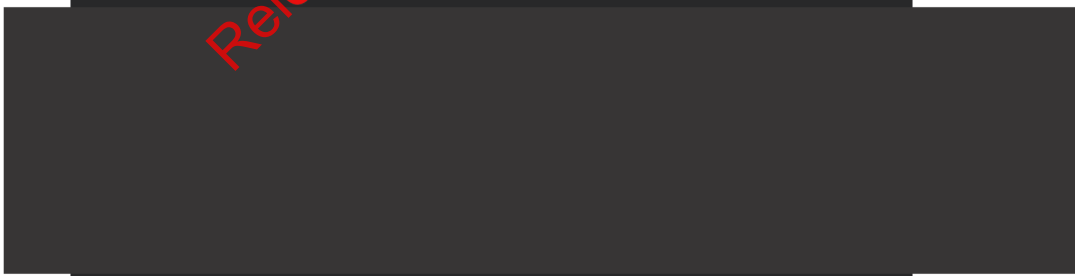
From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Date: 18 February 2019 at 4:18:09 PM NZDT
To: [Redacted] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi [Redacted], Name withheld under section 9(2)(ba)(i) of the Official Information Act
I may have confused you here – this is just a report back on how the news of the review is being commented on internationally, not on the review itself, which is a separate process, with hopefully ample time for comment.

Best,
Annabel

From: [Redacted] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Sent: Monday, 18 February 2019 4:06 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: Re: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm
Seems very unfair and undemocratic..Surely we should have an input before he makes the decision.

Kind Regards, Name withheld under section 9(2)(ba)(i) of the Official Information Act



On Mon, Feb 18, 2019 at 3:06 PM Annabel Robertson <Annabel.Robertson@enz.govt.nz> wrote:

Hi [Redacted], Name withheld under section 9(2)(ba)(i) of the Official Information Act

The briefing of the Minister will happen first thing tomorrow, but this is something we'll regularly report on so send it on when you can..

Kind regards,

Annabel

From: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Sent: Monday, 18 February 2019 2:58 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: Re: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabelle,

Am certainly happy to reply to this survey questionnaire. I need to talk to my team. Are you really serious that we need to reply by 3.45 pm. I am in meetings all day and need to get a briefing from my international team.

Kind Regards, Name withheld under section 9(2)(ba)(i) of the Official Information Act



On Mon, Feb 18, 2019 at 1:51 PM Annabel Robertson <Annabel.Robertson@enz.govt.nz> wrote:

Good day all

We've just got an urgent request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets.

For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?

We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by 3.45pm would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson
Business Development Manager



Level 8, 139 Quay St, Auckland
PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Friday, 22 February 2019 12:11 PM
To: Melanie Blake-Palmer
Subject: Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

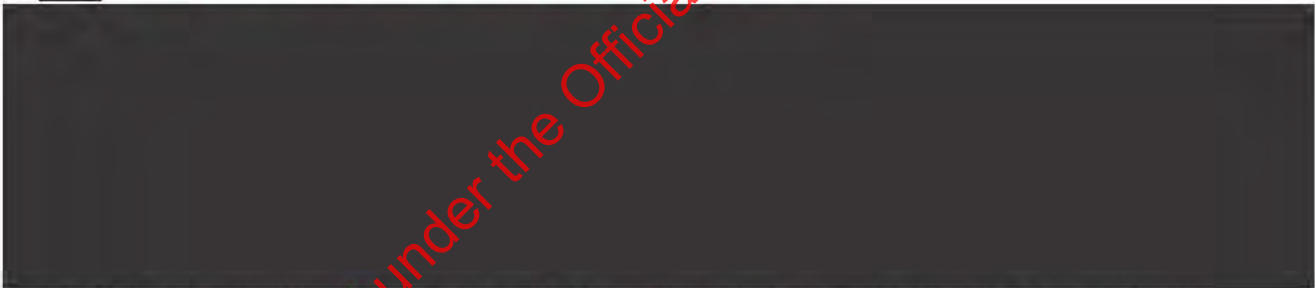
Sent from my iPhone

Begin forwarded message:

From: [Redacted] Name withheld under section 9(2)(b)(i) of the Official Information Act
Date: 19 February 2019 at 11:48:16 AM NZDT
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabel sorry I couldn't meet that tight timeframe – we don't have a large number of Chinese students but I am gathering some information for you and will send it through at some point today.
Cheers

[Redacted] Name withheld under section 9(2)(ba)(i) of the Official Information Act



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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, February 18, 2019 2:01 PM Withheld under s9(2)(a) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [Redacted]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com>; Dave Cameron [Redacted] Craig Musson <craig@nta.co.nz>

Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Dear all,
Further to the below, if you could provide detail on the number of new and returning students, it would be much appreciated.
The total number of Chinese students can often mask changes in the pipeline, particularly at providers where the students may study for longer than a year.

Kind regards,
Annabel

From: Annabel Robertson

Sent: Monday, 18 February 2019 1:51 PM **Withheld under s9(2)(a) of the Official Information Act**

To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

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We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson

Business Development Manager



Level 8, 39 Quay St, Auckland

PO Box 3561, Wellesley Street, Auckland 1141

M: 064 [REDACTED] E: annabel.robertson@enz.govt.nz

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Sent: Friday, 22 February 2019 12:11 PM
To: Melanie Blake-Palmer
Subject: Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Sent from my iPhone

Begin forwarded message:

From: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Date: 18 February 2019 at 3:53:01 PM NZDT
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Dear Annabel [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
 As stated earlier [REDACTED] does NOT offer Vocational Education qualifications and therefore cannot help with the Ministerial enquiry regarding Chinese student enrolment numbers for VET qualifications.

[REDACTED]

Material outside of the scope of the request

There have been no delays in processing of visas from China or Chinese students applying in New Zealand in 2019 which is consistent with 2018. No agents have expressed concern with Chinese students.

[REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act

[REDACTED]

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 3:12 PM
To: [REDACTED] Name withheld under section 9(2)(ba)(i) of the Official Information Act
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm
 Hi [REDACTED], Name withheld under section 9(2)(ba)(i) of the Official Information Act
 Thanks for coming back to me.

We're actually looking for numbers from China across the full spectrum of education provision – from schools through to postgraduate and all types of providers.

I am sorry I did not make that clear enough!

Kind regards,

Annabel

From: [REDACTED] Name withheld under section 9(2)(b)(i) of the Official Information Act

Sent: Monday, 18 February 2019 3:08 PM

To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>

Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Annabel Name withheld under section 9(2)(b)(i) of the Official Information Act

[REDACTED] does not deliver Vocational Training qualifications to international students. Our qualifications are degree level in the area of ECE.

Name withheld under section 9(2)(b)(i) of the Official Information Act

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>

Sent: Monday, 18 February 2019 2:01 PM Withheld under s9(2)(a) of the Official Information Act

To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; Selena Fox [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

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To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

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- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?

We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by **3.45pm** would be much appreciated

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson

Business Development Manager



Level 8, 139 Quay St, Auckland

PO Box 5561, Wellesley Street, Auckland 1141

M: + 64 [REDACTED] E: annabel.robertson@enz.govt.nz

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From: Annabel Robertson
Sent: Friday, 22 February 2019 12:12 PM
To: Melanie Blake-Palmer
Subject: Fwd: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Sent from my iPhone

Begin forwarded message:

From: Clare Bradley <clare.bradley@aspire2.ac.nz>
Date: 19 February 2019 at 11:48:16 AM NZDT
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Hi Annabel sorry I couldn't meet that tight timeframe – we don't have a large number of Chinese students but I am gathering some information for you and will send it through at some point today.

Cheers

Clare



Clare Bradley
 Chief Executive

m. +64 [REDACTED] t. +64 [REDACTED]
 e. clare.bradley@aspire2.ac.nz

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20 Hobson Street, Auckland 1010, New Zealand
 PO Box 911312, Victoria Street West, Auckland 1142
aspire2international.ac.nz

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From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, February 18, 2019 2:01 PM Withheld under s9(2)(a) of the Official Information Act
To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>; [REDACTED] Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton) <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron <[REDACTED]>; Craig Musson <craig@nta.co.nz>

Subject: RE: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Dear all,

Further to the below, if you could provide detail on the number of new and returning students, it would be much appreciated.

The total number of Chinese students can often mask changes in the pipeline, particularly at providers where the students may study for longer than a year.

Kind regards,
Annabel

From: Annabel Robertson

Sent: Monday, 18 February 2019 1:51 PM **Withheld under s9(2)(a) of the Official Information Act**

To: Clare Bradley <clare.bradley@aspire2.ac.nz>; Kim Crosland <kim.crosland@itenz.co.nz>; Kathy Maclaren <Kathy.Maclaren@acgedu.com>; Richard Smith <richards@ais.ac.nz>;

[REDACTED]; Premier Hairdressing Academy 1 Hamish McKay Industry Survey (CRM <hamish@premierhairdressing.ac.nz>; ACG <richard.kensington@acgedu.com>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; Victoria Blood <Victoria@wecreate.org.nz>; Darryn Melrose <darrynm@whitecliffe.ac.nz>; s.major@sae.edu; L3 Airline Academy (Hamilton <Michael.eastwood@l3t.com>; sophie.hawke@mediadesignschool.com; Dave Cameron [REDACTED]; Craig Musson <craig@nta.co.nz>

Subject: International Reference Group PTE sector: any comments you'd like to make to the Minister on falling Chinese student numbers or how RoVE has been perceived in international markets? Comments welcome by 3.45pm

Good day all

We've just got an urgent request from the Minister's Office regarding China and early responses about how the Review of Vocational Education (RoVE) is being seen in our international markets. For more than a year now New Zealand has been seeing a downturn in overall first time visas from China. First time visas - students beginning their studies - have been down about 5% year on year across the board. But it hasn't been uniform — numbers of students coming to study at universities have stayed strong. We'd like to test this assertion, and wonder if could you help us with the following:

- What are your likely international student numbers from China for the start of 2019 and how does this compare with last year?

We'd welcome any comments you'd like to make on visa processing/conversion rates/ etc

- Regarding the international chatter about RoVE, we are interested in any unintended consequences i.e. concerns from agents, negative perceptions about New Zealand.

Anything you can inform us of in this regard by 3.45pm would be much appreciated.

Feel free to call me for any clarification and if you'd like to be removed from the ENZ International Reference Group for PTEs.

Kind regards,

Annabel

Annabel Robertson

Business Development Manager



Level 8, 39 Quay St, Auckland

PO Box 3561, Wellesley Street, Auckland 1141

M: 06 64 [REDACTED]

E: annabel.robertson@enz.govt.nz

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From: Jo Keane
Sent: Monday, 25 February 2019 4:28 PM
To: Andy Walker; DL BD Team
Subject: RE: ID team monthly meeting agenda

Hi Andy

I'm going into the Student Marketing team meeting 11:05 – 11:15am to give a RoVe update.

Could you perhaps swap me and Annabel around please?

Thanks!

Jo Keane
 Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
 PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 830 0804 M: + 64 [REDACTED] E: j.keane@enz.govt.nz

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From: Andy Walker <Andy.Walker@enz.govt.nz>
Sent: Monday, 25 February 2019 4:20 PM
To: DL BD Team <DLBDTeam@enz.govt.nz>
Cc: John Goulter <John.Goulter@enz.govt.nz>; Kaylee Butters <Kaylee.Butters@enz.govt.nz>
Subject: ID team monthly meeting agenda

Hi All

Agenda for tomorrow Industry Development BAU and longer strategic monthly meeting...

Linked document is outside the scope of the request

https://enzgovt.sharepoint.com/:w:/r/sites/DENZ/TM/BDTA/_layouts/15/Doc.aspx?sourcedoc=%7BBB39DFD2-8ABB-4C85-8B86-932438EBE06C%7D&file=ID%20team%20meeting%2026%20February%202019%20Agenda.docx&action=default&mobileRedirect=true

Regards

Andy Walker
 Business Development Manager



Level 3, BNZ Centre, 101 Cashel Street
Christchurch 8011, New Zealand

M: + 64 [REDACTED] E: andy.walker@enz.govt.nz

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From: ED Insider <info=ed.co.nz@send.aweber.com> on behalf of ED Insider <info@ed.co.nz>
Sent: Tuesday, 26 February 2019 3:33 PM
To: Annabel Robertson
Subject: Parliament Report 26/2 (VE Questions)



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[Redacted]

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- [Redacted]
- [Redacted]

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From: Annabel Robertson
Sent: Wednesday, 27 February 2019 12:26 PM
To: Kim Crosland
Subject: RE: ITENZ meeting

Hi Kim,

Unfortunately I am on leave on the 19th March. We're keen to get a better understanding of the international capability, capacity and aspirations of your members.

You've identified social licence as an area of focus, and we're keen to know if there are others.

I appreciate that it's a busy time for you at present so a meeting may not be the best way forward.

Welcome your thoughts.

Best,

Annabel

From: Kim Crosland <kim.crosland@itenz.co.nz>
Sent: Monday, 25 February 2019 8:27 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: ITENZ meeting

Hi Annabel

I'm sorry but I'm going to have to postpone our meeting on Thursday as the ROVE has taken over a bit and I have deadlines by the end of the month (Thursday) and the Roadshow to organise for next week.

Can you do Tuesday 19th March ?

Regards Kim

Kim Crosland
Chief Executive

Mobile: [REDACTED] Phone number withheld under section 9(2)(a) of the Official Information Act
kim.crosland@itenz.co.nz



From: Kim Crosland <kim.crosland@itenz.co.nz>
Sent: Tuesday, 19 February 2019 9:55 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: Re: 2 weeks to go ...register now for the March ITENZ Roadshow

I can come to you ?

Kim Crosland
Chief Executive ITENZ

Phone number withheld under section 9(2)(a) of the Official Information Act

On 19/02/2019, at 9:44 PM, Annabel Robertson <Annabel.Robertson@enz.govt.nz> wrote:

Hi Kim,

Thursday at 10am sounds great. Where best suits you?

Kind regards,

Annabel

From: Kim Crosland <kim.crosland@itenz.co.nz>
Sent: Tuesday, 19 February 2019 9:41 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: Re: 2 weeks to go ...register now for the March ITENZ Roadshow

I can do Thursday at 10 ?

Kim Crosland
Chief Executive ITENZ

Phone number withheld under section 9(2)(a) of the Official Information Act

On 19/02/2019, at 8:53 PM, Annabel Robertson <Annabel.Robertson@enz.govt.nz> wrote:

Hi Kim,

Next Tuesday would be great, but unfortunately I have meetings until 12. Would later in the week work?

Cheers,

Annabel

From: Kim Crosland <kim.crosland@itenz.co.nz>
Sent: Tuesday, 19 February 2019 5:05 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: 2 weeks to go ...register now for the March ITENZ Roadshow

Hi Annabel

I have a gap tomorrow between 1.30 and 3.30 if that's any good or next Tuesday morning ?

Regards Kim

Kim Crosland
Chief Executive

Mobile: Phone number withheld under section 9(2)(a) of the Official Information Act

kim.crosland@itenz.co.nz

<image001.jpg>

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 1:40 PM
To: Kim Crosland <kim.crosland@itenz.co.nz>
Subject: RE: 2 weeks to go ...register now for the March ITENZ Roadshow

Hi Kim,

Thanks for this! I'll be sure to register and alert you when and where ENZers will attend.

Was there a date that we can schedule a meeting in to identify areas we can work together on over the coming year? I'm flexible (except Fridays) so let me know when suits you!

Kind regards,

Annabel

From: Kim Crosland <kim.crosland@itenz.co.nz>
Sent: Monday, 18 February 2019 9:25 AM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: RE: 2 weeks to go ...register now for the March ITENZ Roadshow

Hi Annabel

The programme for the March Roadshow is full but if there is ever anything you want to present to the members in this forum then please let me know.

I am very happy for you to attend if you have time if you think it's a good networking opportunity for you?

Please register through the email notice you have and if you or any other ENZ staff are present I will make sure the members know so they can ask you questions in the break if they need to.

Regards Kim

Kim Crosland
Chief Executive

Mobile: [REDACTED] Phone number withheld under section 9(2)(a) of the Official Information Act
kim.crosland@itenz.co.nz

<image001.jpg>

From: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Sent: Monday, 18 February 2019 9:21 AM
To: Kim Crosland <kim.crosland@itenz.co.nz>
Subject: FW: 2 weeks to go ...register now for the March ITENZ Roadshow

Hi Kim,

How are you? I trust this finds you well.

I wanted to check in on the ITENZ roadshows – did you want presentations from ENZ this time around?

Also, would you be free to catch up in the coming weeks? Would be good to identify a couple of areas we could work together over the coming year.

Cheers,

Annabel

From: ITENZ Admin <Admin@itenz.co.nz>
Sent: Friday, 15 February 2019 2:03 PM
To: Annabel Robertson <Annabel.Robertson@enz.govt.nz>
Subject: 2 weeks to go ...register now for the March ITENZ Roadshow



If you haven't already, register now for the

ITENZ March 2019 Roadshows

and please note the change of venue for the Christchurch Roadshow

Please see below details of venues, dates, speakers and topics for the March Roadshow. Register your staff members who would benefit from these sessions.

Region Date Venue

Auckland 4th March Laidlaw College

80 Central Park Drive, Henderson

Hamilton 5th March Varda

389 Angelsea Street, Hamilton

Wellington 6th March The Salvation Army Booth College of Mission

20 William Booth Grove, Upper Hutt

Christchurch 7th March Maata Waka Enterprises
Nga Hau e Wha National Marae
250 Pages Road, Aranui, Christchurch

Agenda for the day:

8.30 Coffee and networking

9.00 ITENZ introduction - Kim Crosland

9.15 Studyspy- Michael Watson

Today's students are truly digital natives, they barely know a world without smartphones. Michael from StudySpy will be running a session on digital marketing and how to attract more student enrolments in 2019. Michael will also show you how to sign up and use the dashboard, especially because it's free and receives over 70,000 searches per month from students (70% domestic, 30% international).

10.00 NZQA - Paul Stone and Julia Parrott (Julia at Auckland and Wellington)

Paul will discuss recent trends and findings in EER, with special reference to PTEs. He will also cover: "customising" EERs (by subsector); the impact of compliance matters on EER; upcoming EER initiatives, and what they mean for you. Updates (and tips) will also be provided on NZQA's Consistency Reviews".

Julia will provide a reflection on the evaluation of micro-credential applications received since the launch in August 2018. In addition, a brief overview of recent trends from programme/training scheme applications, learnings and tips.

11.00 Morning tea and networking

11.30 Connect learning to learners - LearningWorks - Sandra Hutton

With so much choice in how to deliver and the growing pressure to meet performance standards are you confused about what is best for your organisation and learners' success? Let's cut through the barriers and focus on creating, delivering and connecting great learning to learners.

12.15 Ako Aotearoa - Ruth Peterson (Auckland and Hamilton) Ian Rowe (Wellington)

and

Christchurch)

This session will show members how there is more accessibility, for individuals and groups working in private training establishments, to the Tertiary Teaching Excellence Awards, the Project Funds and Professional Development through online workshops.

12.30 TEC - Dean Winter, Luke Howard and Esther Calley (Esther at Auckland and Hamilton)

In this session TEC will be sharing learnings from their monitoring activities and give an update on the new TEC structure and functions.

1.30 Finish

To register your attendance now for the March Roadshow
click [here](#)

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From: Jo Keane
Sent: Wednesday, 27 February 2019 1:03 PM
To: Matthew Dennis | Northland Inc; henry.matthews@aucklandnz.com; Anne Young; Learning Hawkes Bay; Judy Bennett-Smith; Hannah Kelly; Rachael Berndt; Virginia Watson; Simon Anderson; Karen Haigh; Margo Reid; Aaron Halstead; Joice Dondalski
Cc: DL BD Team
Subject: Reform of Vocational Education (RoVE) community consultation meetings

Dear Regional Partner

I hope that this email find you well.

The dates and locations of the Reform of Vocational Education (RoVE) community consultation meetings have been announced. Meetings will run from today until 21 March up and down the country.

Please go to <https://conversation.education.govt.nz/conversations/reform-of-vocational-education/have-your-say> to hear about meetings happening in or near your region.

The link also details consultation meetings with staff and students at individual ITP providers.

We encourage you to attend (where appropriate and feasible) to have your say about the proposed changes in relation to international education in your region.

Kind regards

Jo Keane
 Business Development Manager



Level 5 Lambton House, 160 Lambton Quay
 PO Box 12041, Wellington 6144, New Zealand

P: + 64 4 390 0804 M: + 64 [REDACTED] E: jo.keane@enz.govt.nz

Phone number withheld under section 9(2)(a) of the Official Information Act

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From: Jo Keane
Sent: Wednesday, 27 February 2019 9:33 PM
To: Sahinde Pala; DL BD Team
Cc: Greg Scott; James Dalmer; Carole van Grondelle; John Goulter; Dan Smidt; Melanie Blake-Palmer; Paul Irwin; John Laxon; Dan Smidt; Angela Meredith; Lucy Johnston
Subject: Re: RoVE discussion from [REDACTED] meeting

Name withheld under section 9(2)(ba)(i) of the Official Information Act

Hi Sahinde

Thank you for following up on this. The letter was requested from TEC who are liaising with the Minister's office on a response.

The ENZRA email has been shared with ITP International for distribution among all providers and with ITP CEs via Tony Gray at Ara. Please do feel free to send through to Christopher directly.

It will be important to stay on top of which stakeholders receive a copy of the ENZRA email. I'd suggest that sector leads advise on who they intend to distribute to among their networks.

We are working with TEC and MOE to be responsive to the process as it evolves. Thank you to everyone for their ongoing support of the RoVE comms during this busy consultation period.

Many thanks

Jo

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From: Sahinde Pala <sahinde.pala@enz.govt.nz>

Sent: Wednesday, February 27, 2019 8:05 PM

To: Jo Keane; DL BD Team

Cc: Greg Scott; James Dalmer; Carole van Grondelle; John Goulter; Dan Smidt; Melanie Blake-Palmer; Paul Irwin;

John Laxon; Dan Smidt; Angela Meredith; Lucy Johnston

Subject: RE: RoVE discussion from [REDACTED] meeting Name withheld under section 9(2)(ba)(i) of the Official Information Act

Thank you for this Jo. Just to clarify re the request for the letter from the Minister – would this be along the lines of our comms to agents re the RoVE review? Did we have a position on whether we share the ENZ email to ENZRA agents with industry (for consistent messaging?). I met with Christopher from MIT last week and he was quite keen to see what we had sent.

Thank you again for this and all the best

Sahinde

From: Jo Keane <Jo.Keane@enz.govt.nz>

Sent: Wednesday, 27 February 2019 11:17 AM

To: DL BD Team <DLBDTeam@enz.govt.nz>

Cc: Greg Scott <Greg.Scott@enz.govt.nz>; James Dalmer <James.Dalmer@enz.govt.nz>; Carole van Grondelle <Carole.vanGrondelle@enz.govt.nz>; John Goulter <John.Goulter@enz.govt.nz>; Dan Smidt <Dan.Smidt@enz.govt.nz>; Melanie Blake-Palmer <Melanie.Blake-Palmer@enz.govt.nz>; Paul Irwin <Paul.Irwin@enz.govt.nz>; John Laxon <John.Laxon@enz.govt.nz>; Dan Smidt <Dan.Smidt@enz.govt.nz>; Angela Meredith <Angela.Meredith@enz.govt.nz>; Lucy Johnston <Lucy.Johnston@enz.govt.nz>

Subject: RoVE discussion from [REDACTED] meeting Name withheld under section 9(2)(ba)(i) of the Official Information Act

Hi All

Yesterday I attended an [REDACTED] meeting re the RoVE. Names withheld throughout this email under section 9(2)(ba)(i) of the Official Information Act
Gillian Dudgeon, Deputy Chief Executive Operations and Arama Johnston, RoVE Project Manager at TEC presented on the proposed changes and answered questions from the group. Belinda Himiona from MoE was also present.

[REDACTED] is submitting a collated response to the consultation and has identified some priority areas on which they all agree.

[REDACTED] see risk and opportunity but overall are focussed on pushing out messaging to counter uncertainty in the market. The group has asked for a letter from the Minister for providers to use when discussing the RoVE with international partners. TEC/MoE is currently developing this in consultation with ENZ.

Key issues/discussion points:

1. Really like the one-brand opportunity. There has been lots of confusion about the ITP UVP before and [REDACTED] haven't been able to internationally benchmark. However, [REDACTED] are also keen to retain their own individual institution brand underneath the national brand.
2. Asked to remove 'skills' from the working title New Zealand Institute of Skills and Technology. [REDACTED] feel that because a lot of international business is at Level 7 and above that the term 'skills' doesn't sit too well with international markets.
3. Communication of consistent messaging to international markets very important. Particular concern around China given recent enrolment trends. Concern that new entity will be on the Chinese MoE approved list and that approved joint programmes will need to be re-accredited. Once decisions are made, reassurance of international markets will be paramount

4. Concern around specialist international marketing knowledge being lost from individual ITPs. [REDACTED] see risk in losing their individual networks, including personal relationships with agents, that have been developed over many years. Their view is that agents want a personal contact at each institution to ensure that issues are addressed in a timely way. [REDACTED] also want to ensure that international expertise is still available at each location for the hosting of international delegations and student support.
5. Regional responsiveness. [REDACTED] asked how the proposed Regional Leadership Groups (RLGs) could work and expressed a view that the groups will need to contain international representation. TEC indicated that RLGs are envisaged to be voluntary groups. ITPs feel that RLGs will not be comprised of the right voices or level of expertise if they are voluntary. TEC discussed how it is likely to need to be a different model in each region. [REDACTED] suggested that the EDAs would be the logical lead in many cases and that ENZ already has an international education partnership with EDAs under the RPP. TEC talked about bringing [Regional Employment Hubs](#) together with the RLGs although the regions have not yet been defined.
6. [REDACTED] suggests investment in a digital marketing strategy that is owned and managed by the new institution. There was a view from [REDACTED] at [REDACTED] that each individual institution should still be able to deliver its own content and digital marketing strategies.
7. [REDACTED] supports the centralisation of some services including a centralised SMS, LMS, equivalency of overseas quals and entry criteria.
8. Definition of vocational ed. TEC acknowledged that there is a contradiction between the scope of the ITP Roadmap and VET reviews. TEC confirmed that the proposals are not about restricting ITP delivery to below degree level but that they could not say what the longer term future could look like.
9. PTEs. [REDACTED] highlighted how there is not a lot of information regarding PTEs. TEC expressed that PTEs are not impacted by any structural changes but that they will be part of delivery changes. PTEs could potentially deliver at ITP locations (as already happens in some regions).
10. Concern from the [REDACTED] that Immigration is in the tent on the proposals. Under current visa settings international students cannot take up apprenticeships or move from campus to campus. Belinda confirmed that MoE continues to consult with MBIE and INZ during the review process.
11. NZQA involvement. TEC confirmed that NZQA are looking at international recognition in light of RoVE. NZQA engagement is being made easier with Grant Klinkum in the joint MoE/TEC CE role.
12. Auckland ITP campuses. TEC doesn't know what the plan is for these as it has not yet been decided.
13. Contradiction between the Minister publicly saying that the system is broken but also wanting to reassure international markets. The letter from the Minister will help with this issue. I provided an update on the communications plan and outputs from ENZ but I made the point of clarifying that ENZ is not part of the official consultation feedback process.
14. ITPs are expecting a drop in enrolments from Semester 2 due to uncertainty.
15. Board of new entity. TEC confirmed that members will be Ministerially appointed to make sure that the right voices are around the table.

Finally, [REDACTED] thanked ENZ for its timely and positive communications support around the RoVE announcement – I promised that I would feed that back to you all.

Please let me know if you would like to discuss the above further.

Many thanks

Jo Keane

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