

Education New Zealand  
Manapou ki te Ao  
Level 5, Lambton House  
160 Lambton Quay  
PO Box 12041  
Wellington 6144  
New Zealand

P: +64 4 472 0788  
E: info@enz.govt.nz

www.enz.govt.nz  
www.studyinnewzealand.govt.nz

17 February 2023

[REDACTED] S9(2)(a)  
[REDACTED]

Dear [REDACTED] S9(2)(a)

### Official Information Act 1982 request – ENZ salary information

I refer to your official information act request (OIA), received by Education New Zealand (ENZ) on 7 February 2023:

*I am requesting under the official information act information about all the positions in the ENZ where the position holder is paid more than \$150,000 per annum. My request covers both permanent employees and any contractors or consultants.*

*Please provide a list of all the positions that meet the criteria (\$150,000 or more), listed by business group in the ENZ, and for each please provide the full position title, and the associated remuneration and an indication of whether the position is filled by a permanent employee or a contractor/consultant or other. I am comfortable if you wish to provide the remuneration information in salary bands or ranges or similar, provided they are not too large. I note that SSC uses ranges of \$10,000 when identifying chief executive remuneration which would be an acceptable range for my request.*

*For context can you please also provide me with the total number of staff in each business group.*

*If it would make complying with this request easier, I am happy to accept slightly older information, E.g. it does not need to be accurate as at the date of this request, provided it is dated within the last 12 months, and you identify the applicable date.*

The information you have requested (as at 31 January 2023) is provided in the tables below. The information includes position holders who are based offshore. For locally engaged staff based offshore, the annualised remuneration is shown in the New Zealand dollar equivalent.

ENZ has decided to refuse your request for narrower remuneration rates under section 9(2)(a) of the Official Information Act 1982 to protect the privacy of natural persons. The actual remuneration placement within the salary band can be negotiated by staff on an individual basis. We have therefore released this information showing the remuneration associated with each salary band.

RELEASED UNDER THE OFFICIAL INFORMATION ACT 1982

Education New Zealand  
Manapou ki te Ao  
Level 5, Lambton House  
160 Lambton Quay  
PO Box 12041  
Wellington 6144  
New Zealand

P: +64 4 472 0788  
E: info@enz.govt.nz

www.enz.govt.nz  
www.studyinnewzealand.govt.nz

## Annualised remuneration and salary band for each position holder paid more than \$150,000

Salary Band	Annualised Remuneration (NZ\$)	Job Title
18	124,968 – 169,074	Manager Innovation and Growth, Senior Advisor Innovation, Manaaki Scholarships Manager
TK17	138,312 – 187,804	Senior Market Development Manager
19	148,149 – 200,437	Director Communications, Director Marketing, Director Insights, Director People, Culture and Capability, Director Innovation and Growth, Director Finance, Manager Government Advisory, Director Scholarships, Director ICT & Property, Regional Director Americas, Middle East and Europe, Director Operations, Director Sector Services, Director Marketing and Brand
WA17	149,339 – 199,339	Director of Engagement North America
20	173,023 – 234,089	General Manager Government Relations, Manukura Chief Advisor Māori
21	210,867 – 285,291	General Manager People, Culture and Capability, General Manager International, General Manager Sector Engagement, General Manager Sector Services, General Manager Marketing and Communications, Senior Communications Advisor, Senior Advisor Special Projects
SNG20	218,787 – 328,182	Regional Director Asia (excluding China)
22	234,502 – 317,268	General Manager Corporate Services
25	373,249 – 504,983	Chief Executive

RELEASED UNDER THE OFFICIAL INFORMATION ACT 1982

Education New Zealand  
Manapou ki te Ao  
Level 5, Lambton House  
160 Lambton Quay  
PO Box 12041  
Wellington 6144  
New Zealand

P: +64 4 472 0788  
E: info@enz.govt.nz

www.enz.govt.nz  
www.studyinnewzealand.govt.nz

## Position Holder by Business Group and Employment Type

Business Group	Total Number in Business Group	Position Title	Employment Type
Chief Executives Office	3	Chief Executive	Permanent
		Manukura Chief Advisor Māori	Permanent
Corporate Services	16	General Manager Corporate Services	Permanent
		Director Insights	Permanent
		Director Finance	Permanent
		Director ICT & Property	Permanent
		Director Operations	Permanent
People, Culture and Capability	9	General Manager People, Culture and Capability	Permanent
		Director People, Culture and Capability	Permanent
Government Relations	6	General Manager Government Relations	Permanent
		Manager Government Advisory	Permanent
Sector Services	15	General Manager Sector Services	Permanent
		Manaaki Scholarships Manager	Permanent
		Director Scholarships	Permanent
		Director Sector Services	Permanent
Sector Engagement	12	General Manager Sector Engagement	Permanent
		Manager Innovation and Growth	Permanent
		Senior Advisor Innovation	Permanent
		Director Innovation and Growth	Permanent
Marketing and Communications	20	General Manager Marketing and Communications	Permanent
		Director Marketing	Permanent
		Director Marketing and Brand	Permanent
		Director Communications	Permanent
		Senior Communications Advisor	Contractor
International	29	General Manager International	Permanent
		Senior Market Development Manager	Permanent
		Regional Director Americas, Middle East and Europe	Fixed Term
		Director of Engagement North America	Permanent
		Regional Director Asia (excl China)	Fixed Term
		Senior Advisor Special Projects	Contractor

In preparing this information release ENZ has considered the public interest considerations in section 9(1) of the Official Information Act. You have the right to seek an investigation and review by the Ombudsman of this decision.

Information about how to make a complaint is available at <https://www.ombudsman.parliament.nz/> or freephone 0800 802 602.

**Education New Zealand**  
**Manapou ki te Ao**  
Level 5, Lambton House  
160 Lambton Quay  
PO Box 12041  
Wellington 6144  
New Zealand

P: +64 4 472 0788  
E: [info@enz.govt.nz](mailto:info@enz.govt.nz)

[www.enz.govt.nz](http://www.enz.govt.nz)  
[www.studyinnewzealand.govt.nz](http://www.studyinnewzealand.govt.nz)

Please note that it is our policy to proactively release our responses to official information requests, where possible. We do not publish requesters' personal information. We will let you know when we respond to your request if we intend to publish it. Please contact us if you have any questions about this.

Yours sincerely



Di Solomon  
General Manager  
Government Relations

RELEASED UNDER THE OFFICIAL INFORMATION ACT 1982