

## International Education Growth Fund (IEGF) projects, 2016

Institute	Project description	ENZ match funding
<i>AFS Intercultural Programmes New Zealand</i>	Development and delivery of short school programmes for Chinese students to attend intermediate schools in Wellington.	\$10,750
<i>Ara Institute of Canterbury</i>	Development and launch of a suite of promotional tools focused on marketing Timaru and South Canterbury, building on existing civic and cultural links with regions in Japan.	\$24,000
<i>Booktrack Holdings Limited</i>	Delivery and marketing of a fully integrated literacy programme that builds upon Booktrack Classroom capabilities in the United States.	\$46,000
<i>Bud-e Digital Limited</i>	Implementation of a pilot Bud-e Reading programme in Asia.	\$33,600
<i>English New Zealand</i>	Development and delivery of social media and blogging programme to attract English language students from Italy and France.	\$26,400
<i>Kapiti College</i>	Development of school-to-university pathway programme with middle schools in Changzhou, China.	\$50,000
<i>Linewize Services Ltd</i>	Market development in Canada and the United Kingdom.	\$15,000
<i>Massey High School</i>	Development of joint education programme between Massey High School and Shanghai Guangming High School (SGHS), allowing SGHS students to achieve University Entrance in New Zealand.	\$50,000
<i>Massey University, Psychologies</i>	Development of a new Master's Degree in Psychologies of Sustainable Development for offshore delivery.	\$12,500
<i>Massey University, Wildbase</i>	Development, facilitation and marketing of Oiled Wildlife Response Training in global markets.	\$48,895
<i>Otago Polytechnic</i>	Development, moderation and delivery of a joint programme of learning in engineering with Dalian Ocean University, China.	\$21,400
<i>Skills International Limited</i>	Commercialisation of Skills International's vocational education exam software product.	\$20,000
<i>Study Applied Sciences New Zealand (SAS NZ), Germany</i>	Establishment of dual degree programmes between member institutions of SAS NZ and selected German institutions, with a particular focus on postgraduate degrees.	\$35,250
<i>Study Applied Sciences New Zealand (SAS NZ), Norway</i>	Establishment of institutional relationships between member institutions of SAS NZ and selected Norwegian institutions for the purpose of recruiting Norwegian study abroad students.	\$35,450
<i>Woodford House</i>	Development and implementation of marketing programme in China, Vietnam, Thailand, Japan and South Korea.	\$49,750