

Introduction



- The following dashboard was developed by Education New Zealand and is based on Immigration New Zealand (INZ) data on issued student visas. This data source is the most immediate/instantaneous data available on the international education sector, as there is only a one month lag between student visas approved and INZ publishing the data. Student visa data is a strong indicator of whether students are entering, remaining or leaving New Zealand to study, which can be used as a predictor for future enrolment trends.
- Student visa trends allow us to analyse two key indicators: 1) growth of new students and 2) retention
 of students.
- We use first time student visas as an indicator of growth as it represents new students and the pipeline of students entering New Zealand.
- Total student visas gives us an overview of all student visas (ie: first time student visas and students re-issuing their visas).
- We can analyse the retention of students by subtracting first-time student visas from total student visas.





Caveats and notes



Student visas vs. visitor visas:

- Total student visas (TSV), first time student visas (FSV), and renewed student visas (RSV) only capture students who enter
 New Zealand with a student visa. These students are mostly those who are planning to study for more than three months.
- Students who undertake a course less than three months are not required to enter on a student visa. Students who do
 choose to enter on a visitor visa (usually from visa-free nationalities) are not captured in this dashboard.
- This will impact the Private Training Establishments (including English Language Schools) numbers.

Student visas vs. enrolments:

 There is potential delay of up to three months between students having their visas approved and actual entry into New Zealand, therefore the figures shown here may not necessarily represent the actual number of students currently in New Zealand.

Work in progress:

- ENZ is currently working on:
 - Understanding the true demand of student visas ie: TSV applications vs. TSVs approved
 - Understanding the correlation between ENZ activity and policy changes on FSV trends
 - Understanding the impact of RSV on overall trends. Further discussion will be required on the ownership and responsibility for retaining these students
 - Further work is being undertaken to understand a relatively large number of "not recorded" entries for FSVs at the provider level
 - Further analysis is being undertaken on understanding the correlation between student visas and enrolments





How to read the dashboard



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represents the sector distribution of FSVs

YTD.

Name of the market/region Overall indicator of the overall performance of the market The year-to-date result: Overall: The monthly result: Actual change in visa · Actual change in visa numbers April TSV YTD TSV numbers Percentage change 3.054 15% 45 -1% == 833 41% ** 788 13% 3.198 29% 6,252 20% Percentage change in visas in visas Overall: First time student visas issued by sector, YTD Directional indicator Overall: Total student visas (TSV) 2011 - 2014 Directional indicator #2014 #2013 #2012 14,000 12,000 Shows the year-10,000 end sector 8,000 performance of 6,000 Primary achords -These graphs show a 4,000 actual FSVs monthly trend of actual 1,000 numbers. visa numbers from 2011 - 2015. Number of first time student vises approved Overall: First time student visas issued by sector, April Overall: First time student visas (FSV) 2011 - 2014 6,000 warts warts warts 5,000 Shows the 4,000 Monthly sector ₹ 3,000 performance of 2,000 actual FSVs 1,000 numbers. Overall: Renewed student visas (RSV) 2011 - 2014 Overall - Cumulative total for RSV vs. FSV 2009 - 2014 12,000 Shows the calendar year 10,000 results for FSV + RSVs. This also 8,000 demonstrates the proportional 6,000 make-up of a market as we 2011 progress through the year, 4,000 while comparing the overall result from previous years. ■Total FSV ■Total FSV Key trends or interesting trends The 2014 academic year continues to trend positively – with 44% of all students having come for the year, there is an YTD Sector breakdown to consider additional 6,252 TSVs when compared to the same period in 2013. of FSVs · RSVs for April have slowed down - this appears to be driven by the China market This pie graph



Key trends



Year-to-date (YTD)

- Continuing a strong 2014, the 2015 academic year has seen strong growth in total student visas (TSVs) up 9% (1,694) and first time student visas (FSVs) up 21% (1,752). Returning student visas (RSVs) have declined by 1% (58).
- The YTD growth was driven by India, China, Thailand, Colombia and the USA.
- The ITP, PTE and university sectors have experienced the strongest YTD growth up 64% (683), 23% (654), and 12% (267).

February:

- February was another strong month for TSVs up 9% (872) and FSVs up 22% (736).
- The growth was driven by India, China, Brazil, Philippines, and Colombia.
- All sectors, with the exception of the university sector, experienced growth.

TSVs for February	Change	% change
India	515	36%
China	373	12%
Brazil	86	90%
Philippines	65	27%
Colombia	41	53%

FSVs for February	Change	% change
India	371	37%
China	123	32%
Philippines	89	68%
Brazil	63	93%
Colombia	43	90%

Sector FSVs for February	Change	% change
ITPs	344	80%
PTEs	237	17%
Secondary school	90	27%
Primary school	6	6%
Intermediate	2	3%
Universities	-30	-4%

France	-25	-37%
Iran	-32	-56%
Malaysia	-64	-23%
Korea	-115	-12%
Japan	-121	-22%

Solomon Islands	-11	-48%
Iran	-11	-73%
Korea	-12	-5%
Canada	-12	-39%
Japan	-65	-27%



ecreases

Overall performance

RSV = Renewed student visas (TSV - FSV = RSV)

FSV = First time student visas

TSV = Total student visas



Month on month performance:

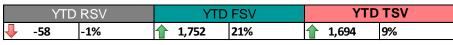
	2014	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Full year		2015	Jan	Feb
	Yearly %	6%	13%	21%	8%	7%	6%	13%	9%	5%	4%	4%	4%	100%		Yearly %	6%	13%
RSV	Result (2014 vs. 2013)	1 6%	1 24%	1 7%	-1%	↓ -39%	1 32%	↓ -7%	1 1%	1 9%	1 7%	1 0%	1 9%	↑ 6%	RSV	2015 vs. 2014	↓ -6%	↓ -1%
	Yearly %	13%	10%	9%	6%	9%	10%	7%	7%	6%	6%	8%	9%	100%		Yearly %	13%	10%
FSV	Result (2014 vs. 2013)	1 6%	1 20%	1 51%	1 41%	1 38%	1 45%	1 61%	1 49%	1 81%	1 32%	1 30%	1 37%	1 37%	FSV	2015 vs. 2014	1 21%	1 22%
	Yearly%	9%	12%	16%	7%	8%	8%	11%	8%	5%	5%	6%	6%	100%		Yearly %	9%	12%
TSV	Result (2014 vs. 2013)	1 5%	1 23%	1 24%	1 3%	↓ -9%	1 4%	1 14%	1 24%	1 47%	1 20%	1 21%	1 18%	1 8%	TSV	2015 vs. 2014	1 0%	1 9%

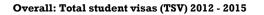






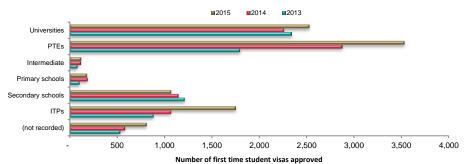
	Februa	ary RSV	February FSV				February TSV		
1	136	2%	1	736	22%	1	872	9%	



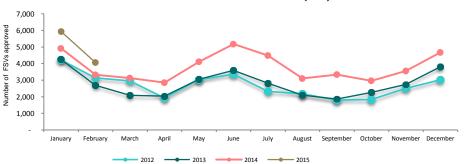




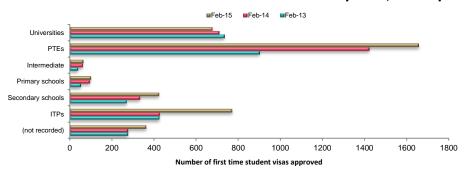
Overall: First time student visas issued by sector, YTD



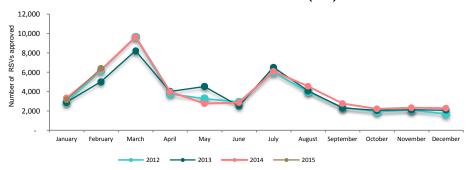
Overall: First time student visas (FSV) 2012 - 2015



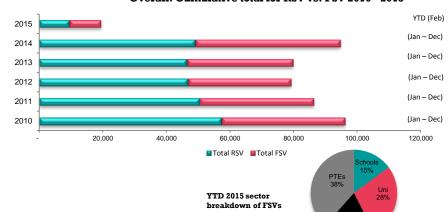
Overall: First time student visas issued by sector, February



Overall: Renewed student visas (RSV) 2012 - 2015



Overall: Cumulative total for RSV vs. FSV 2010 - 2015

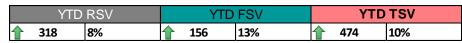


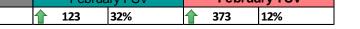
Takeaways:

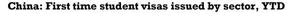
- TSVs and FSVs have experienced a strong start for the 2015 academic year.
- There has been a relatively balanced sector split YTD.

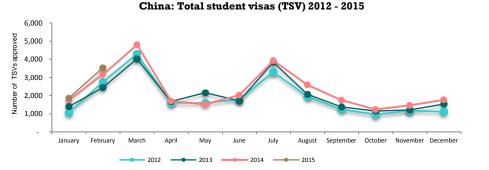


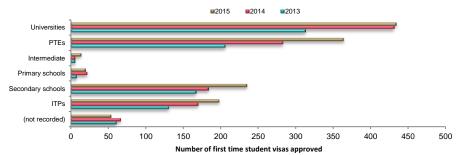
	Februa	ary RSV	February FSV				February TSV			
1	250	9%	1	123	32%	1	373	12%		





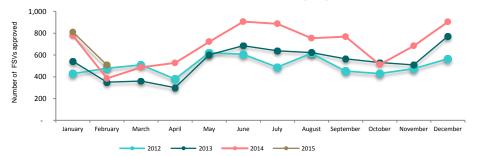


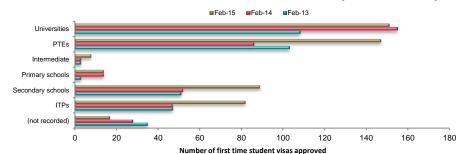




China: First time student visas (FSV) 2012 - 2015

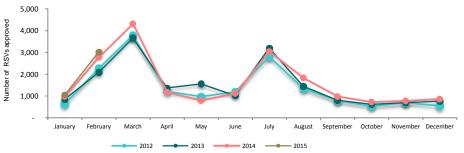
China: First time student visas issued by sector, February

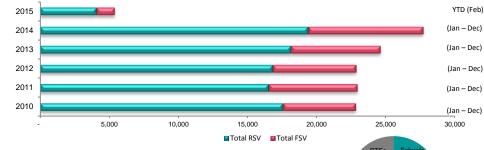




China: Renewed student visas (RSV) 2012 - 2015

China: Cumulative total for RSV vs. FSV 2010 - 2015





Takeaways:

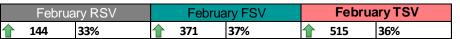
- China experienced a steady start to the 2015.
- The PTE, secondary school, and ITP sectors have experienced strong growth YTD up 29%, 28%, and 16%.



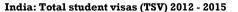
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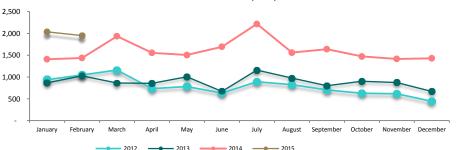




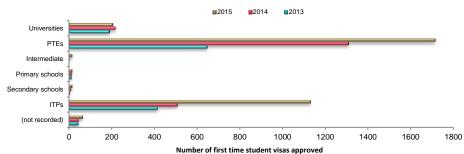








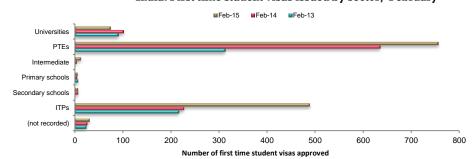
India: First time student visas issued by sector, YTD



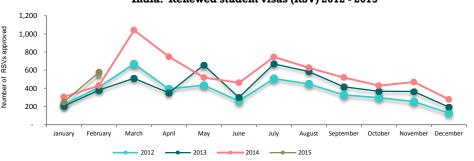
India: First time student visas (FSV) 2012 - 2015



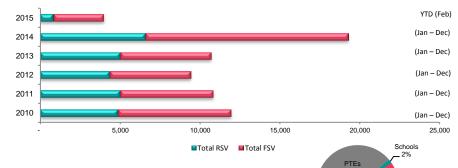
India: First time student visas issued by sector, February



India: Renewed student visas (RSV) 2012 - 2015



India: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector breakdown of FSVs

Takeaways:

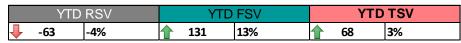
- Following a strong finish to 2014, India continues to see growth.
- The PTE and ITP sectors experienced the highest growth up, 31% and 122% YTD.

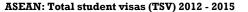


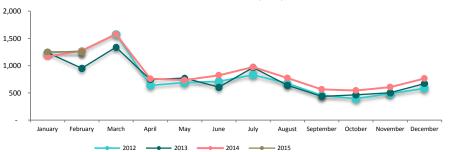


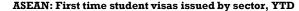
Number of TSVs approved

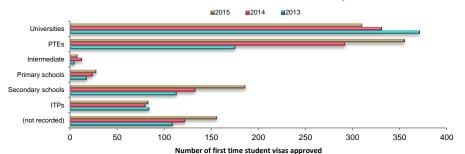
	February RSV			Februa	ary FSV	February TSV			
4	-120	-15%	1	101	22%	Ţ.	-19	-1%	







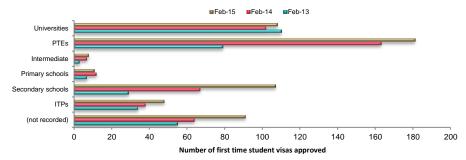


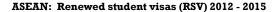


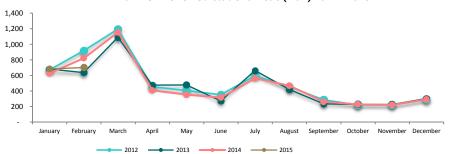
ASEAN: First time student visas (FSV) 2012 - 2015

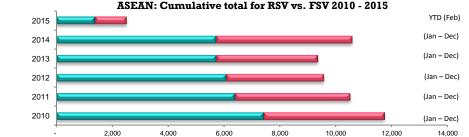


ASEAN: First time student visas issued by sector, February









■Total RSV ■Total FSV

Takeaways:

- The ASEAN market experienced steady growth in 2015.
- RSVs for February declined by 15% (-120) which has slowed the TSV position for February.

YTD 2015 sector breakdown of FSVs



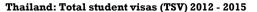
Number of RSVs approved

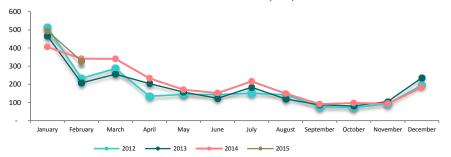
ThinkNew



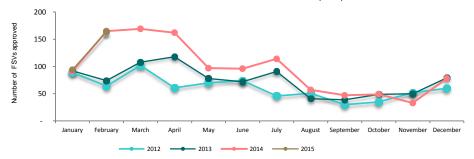
Number of TSVs approved

	Febru	ary RSV	February FSV				February TSV		
Φ	-12	-7%	Ţ	-1	-1%	₽	-13	-4%	

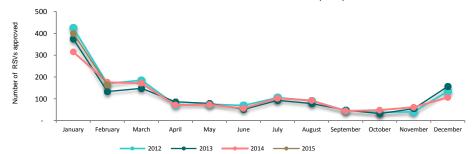




Thailand: First time student visas (FSV) 2012 - 2015



Thailand: Renewed student visas (RSV) 2012 - 2015



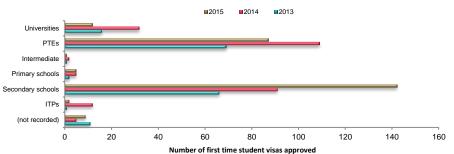
Takeaways:

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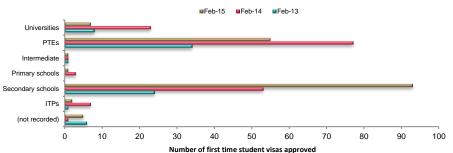
- This market experienced a strong start to the year.
- February sees a flat result across all student visas.
- FSVs for the secondary school sector grew by 75%.



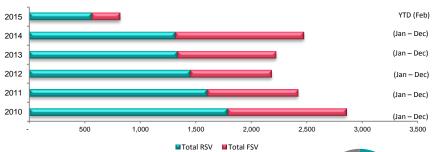
Thailand: First time student visas issued by sector, YTD

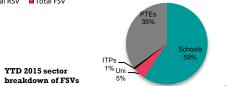


Thailand: First time student visas issued by sector, February



Thailand: Cumulative total for RSV vs. FSV 2010 - 2015

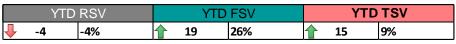


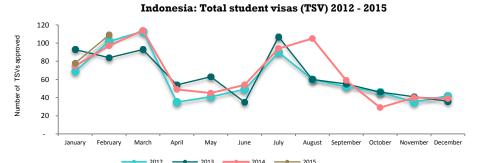


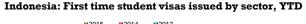


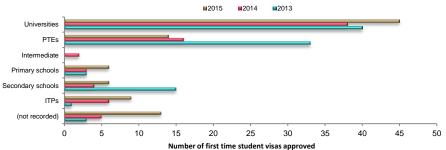


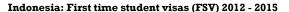
	February RSV			Febr	uary FSV		February TSV			
T	-5	- 7 %	☆	17	65%	1	12	12%		

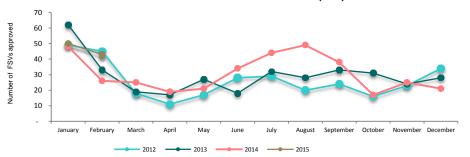


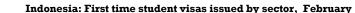


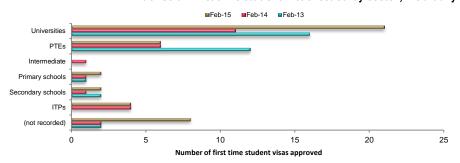


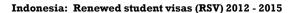


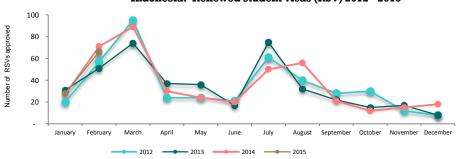




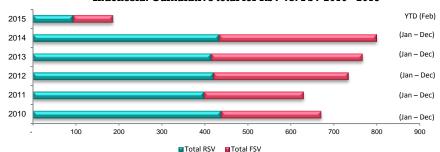








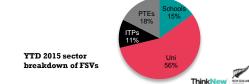
Indonesia: Cumulative total for RSV vs. FSV 2010 - 2015



Takeaways:

- After a relatively inconsistent 2014, this market has begun the 2015 year with a similar trend.
- February saw strong increase in university approvals up 91% (10).

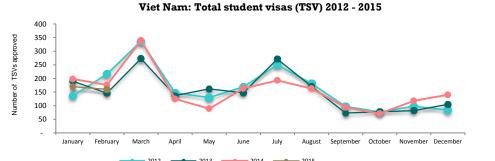




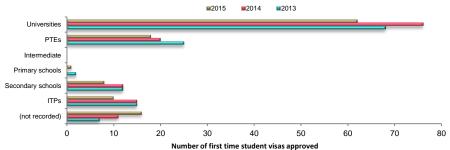


	Februa	ary RSV	February FSV				February TSV		
Ţ.	-16	-11%	⇧	0	0%	़	-16	-9%	





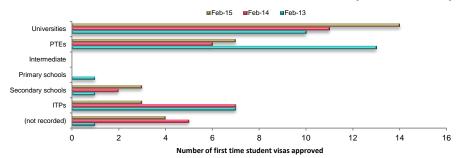




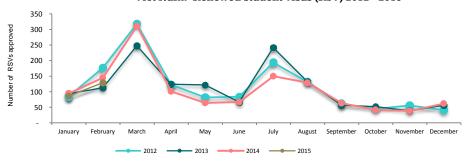




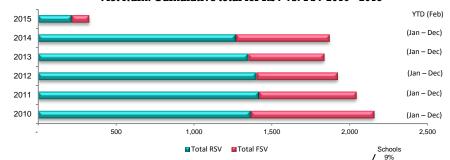








Viet Nam: Cumulative total for RSV vs. FSV 2010 - 2015



Takeaways:

- The final quarter of 2014, specifically November and December, saw a strong finish to the year.
- However the start of 2015 has seen a relatively significant decline in student visa approvals.

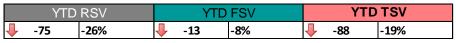


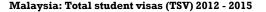
YTD 2015 sector breakdown of FSVs

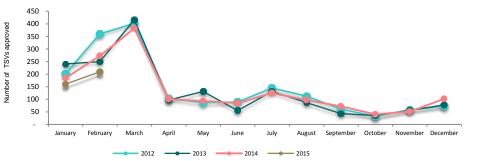




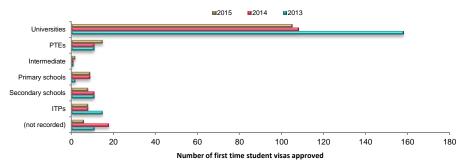
	Februa	ary RSV		Februa	ary FSV		Februa	ary TSV
Ţ	-66	-31%	1	2	3%	Ţ	-64	-23%



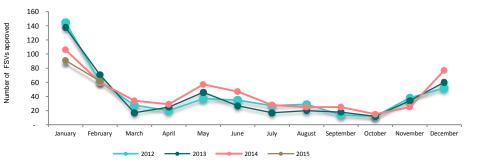




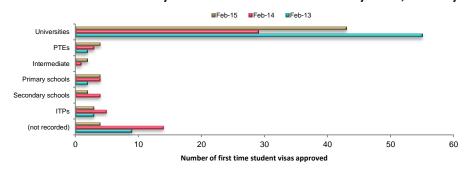
Malaysia: First time student visas issued by sector, YTD



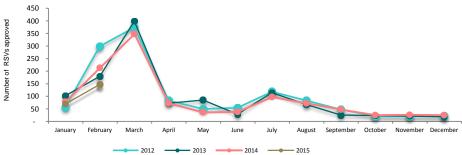
Malaysia: First time student visas (FSV) 2012 - 2015



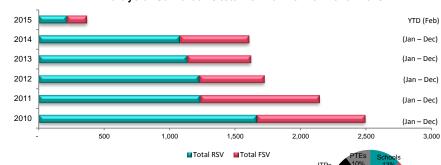
Malaysia: First time student visas issued by sector, February



Malaysia: Renewed student visas (RSV) 2012 - 2015



Malaysia: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector

breakdown of FSVs

Takeaways:

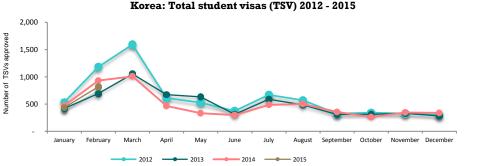
- This market has tracked flat throughout 2014 and has experienced a relatively significant decline in YTD down 19% TSVs.
- February saw growth in the university sector up 48% (14 FSVs).

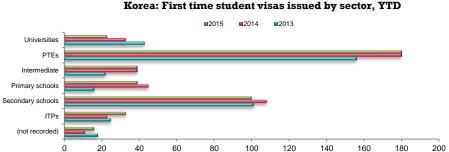
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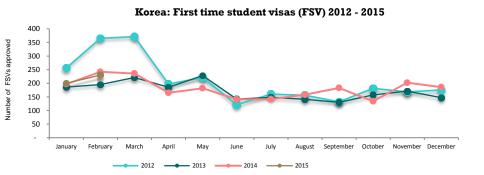
	Februa	ary RSV		Februa	ary FSV		Februa	ary TSV
Ţ	-103	-15%	Ţ	-12	-5%	₽	-115	-12%

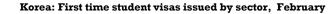


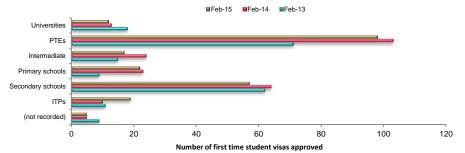


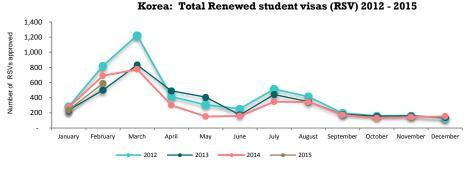


Number of first time student visas approved

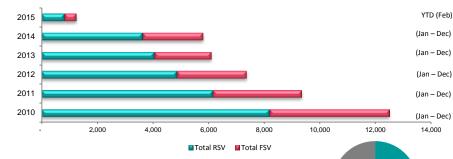








Korea: Cumulative total for RSV vs. FSV 2010 - 2015



Takeaways:

- This market continues to see negative results, down 11% (151 TSVs) YTD.
- All sectors experienced a decline or flat result YTD, with the exception of the ITP sector which was up 43% (10).

NEW ZEALAND

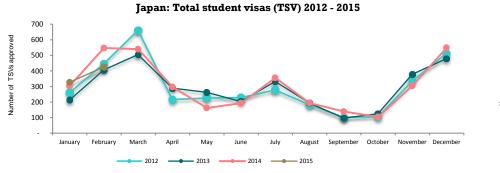
YTD 2015 sector breakdown of FSVs

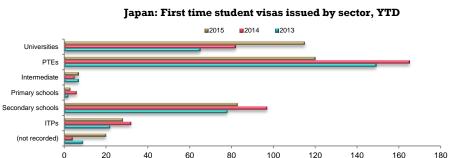
ThinkNew



	Februa	ary RSV		Februa	ary FSV		Februa	ary TSV
\hat{T}	-56	-18%	₽	-65	-27%	Ŷ	-121	-22%

	YTD	RSV		YTD	FSV		YTD	TSV
<u>î</u>	-83	-18%	↓	-15	-4%	Ţ	-98	-12%



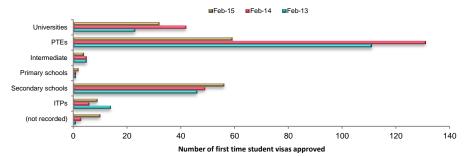


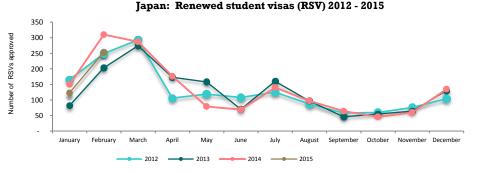
Japan: First time student visas (FSV) 2012 - 2015

500
400
500
100
January February March April May June July August September October November December



Number of first time student visas approved





Japan: Cumulative total for RSV vs. FSV 2010 - 2015



Takeaways:

 Despite a positive January, February TSVs are down 22% (-121). This has also affected the YTD position which is down 12% (98 TSVs).





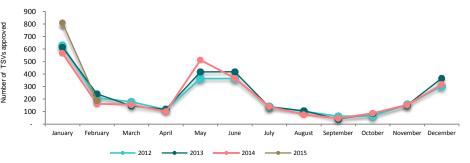
Schools

United States of America:

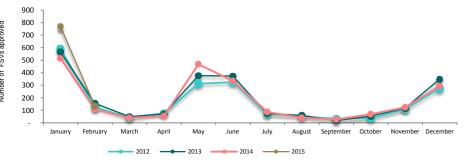


	Februa	ary RSV		Februa	ary FSV		Februa	ary TSV
1	3	5%	1	27	25%	1	30	19%

United States of America: Total student visas (TSV) 2012 - 2015



United States of America: First time student visas (FSV) 2012 - 2015

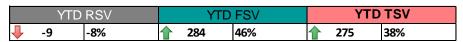


United States of America: Renewed student visas (RSV) 2012 - 2015

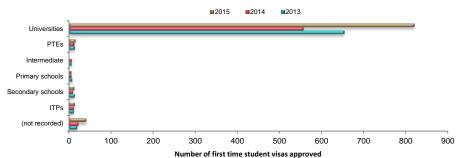


Takeaways:

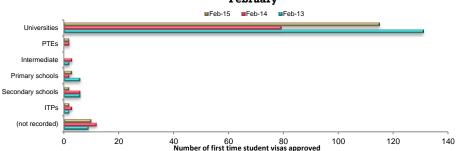
- This market has experienced a significant increase in FSVs, up 46% (284) YTD.
- 95% of the approved FSVs for this market are university students.



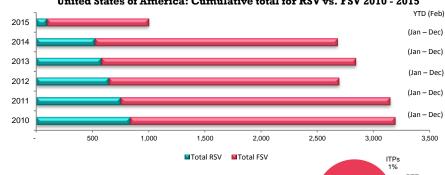
United States of America: First time student visas issued by sector, YTD



United States of America: First time student visas issued by sector, **February**



United States of America: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector breakdown of FSVs



101

2013

February RSV

24%

21

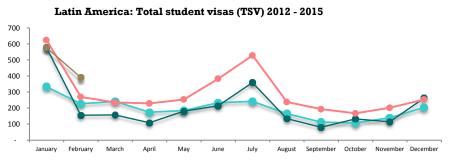
Number of TSVs approved



122

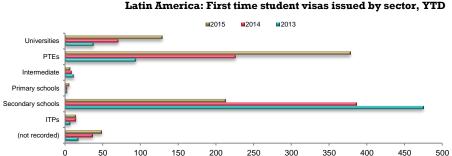
45%

	YTD	RSV		YTD	FSV		YTD	TSV
1	25	17%	1	50	7%	1	75	8%

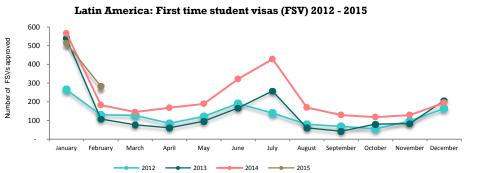


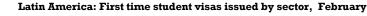
2014 — 2015

55%

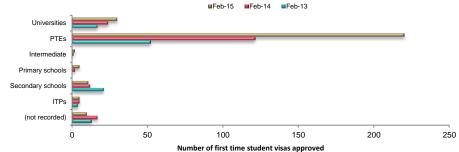


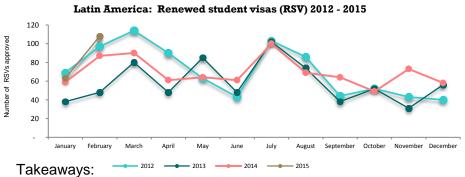
Number of first time student visas approved

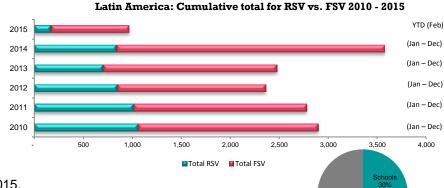




350





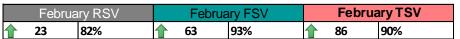


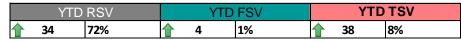
YTD 2015 sector breakdown of FSVs

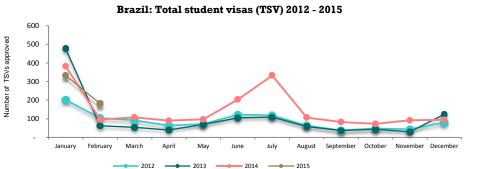
- This market experienced significant growth in 2014, but has had a slow start to 2015.
- The university and PTE sectors have experienced growth.
- The sharp decline in school FSVs is due to a reduction in Chilean scholarship students (Penguins).

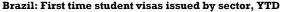
NEW ZEALAND

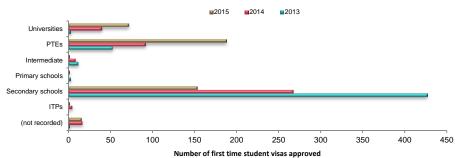


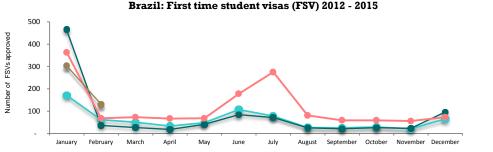








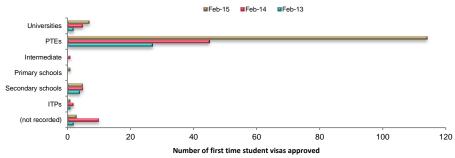


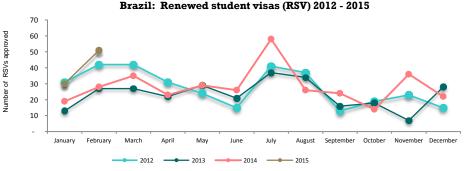


2014 — 2015

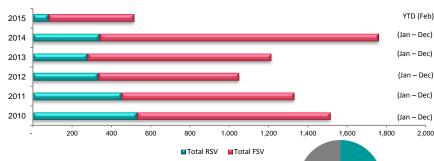
2013

Brazil: First time student visas issued by sector, February





Brazil: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector

breakdown of FSVs

Takeaways:

 Despite a significant decline in January, the YTD position for this market is relatively strong, up 8% (38 TSVs).



ThinkNew

Schools

PTEs

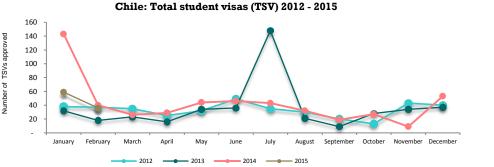
Schools 50%

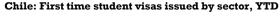
ITPs

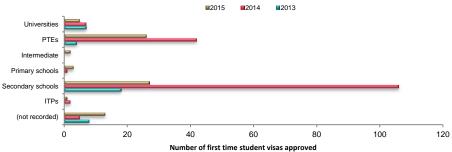


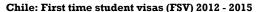
	Februa	ary RSV		Februa	ary FSV		Febru	ary TSV
\Rightarrow	0	0%	Ţ	-4	-14%	Ţ	-4	-10%

	YTD	RSV		YTD	FSV		YTD	TSV
Ţ	-2	-10%	➾	-86	-53%	➾	-88	-48%



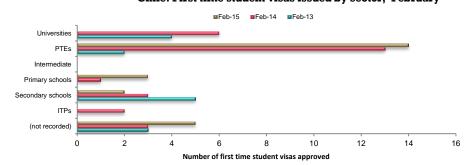








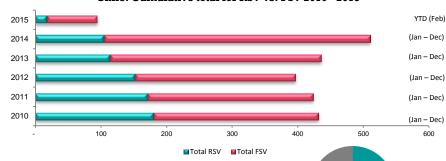
Chile: First time student visas issued by sector, February



Chile: Renewed student visas (RSV) 2012 - 2015



Chile: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector

breakdown of FSVs

Takeaways:

- This market has experienced a decline in visa approvals YTD.
- A reduction in Chilean scholarship students has caused a significant decline in secondary school students.



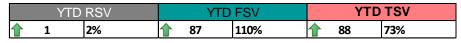
YTD (Feb)

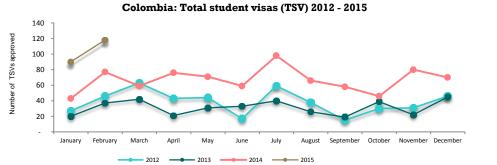
(Jan - Dec)

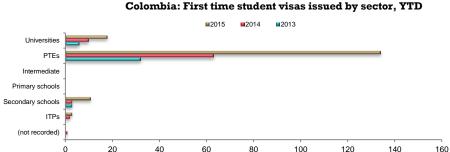
Think Ne



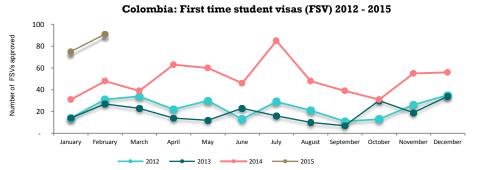
	Febru	ary RSV		Februa	ry FSV		Februa	ary TSV
Φ	-2	-7%	1	43	90%	1	41	53%

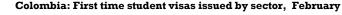


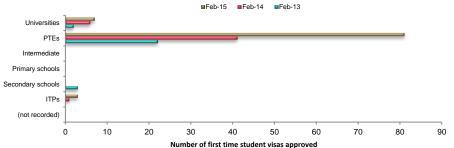


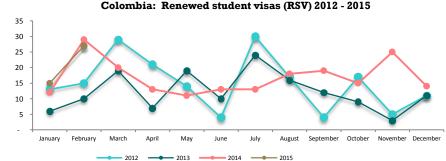


Number of first time student visas approved











YTD 2015 sector

breakdown of FSVs

Colombia: Cumulative total for RSV vs. FSV 2010 - 2015

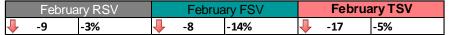
Takeaways:

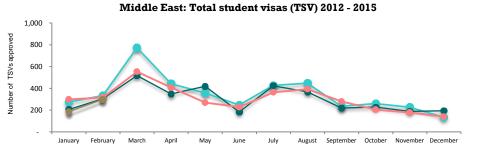
- This market has experienced significant growth up 73% (88 TSVs) YTD.
- While the absolute numbers are relatively small, the university, PTE and schools sectors have experienced strong growth.

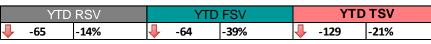
NEW ZEALAND

Number of RSVs approved

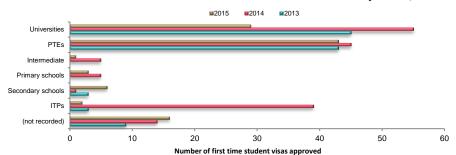








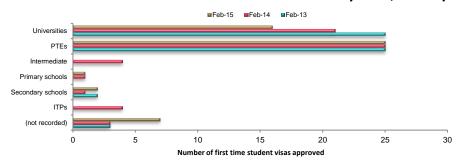
Middle East: First time student visas issued by sector, YTD



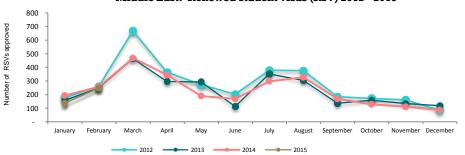




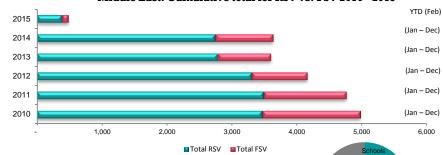
Middle East: First time student visas issued by sector, February



Middle East: Renewed student visas (RSV) 2012 - 2015



Middle East: Cumulative total for RSV vs. FSV 2010 - 2015



Takeaways:

- · This market continues to experience negative results.
- The university and ITP sectors have experienced the most significant declines, down 47% (-26) and 95% (-37).

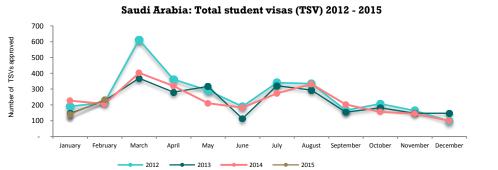
NEW ZEALAND IMMIGRATION YTD 2015 sector breakdown of FSVs

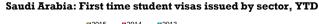


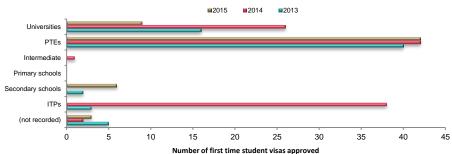


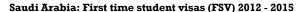
	Februa	ry RSV		Februa	ary FSV		Februa	ary TSV
1	28	16%	1	0	0%	1	28	14%

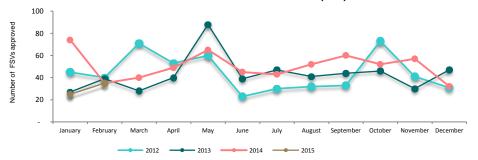




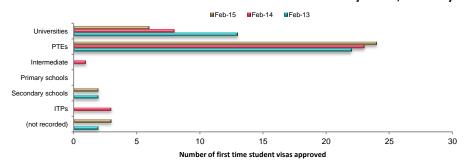




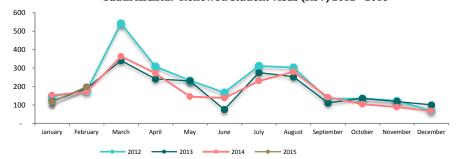




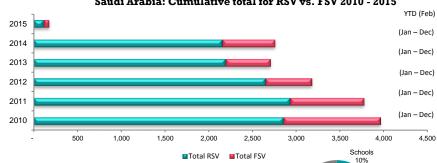
Saudi Arabia: First time student visas issued by sector, February







Saudi Arabia: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector

breakdown of FSVs

Think Ne

Takeaways:

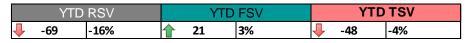
Number of RSVs approved

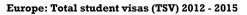
- This market continues to experience negative results.
- The university and ITP sectors have experienced the most significant declines, down 65% (-17) and 100% (-38)

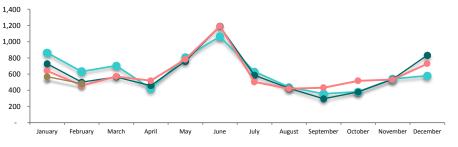
- 100% (-38).

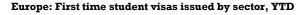


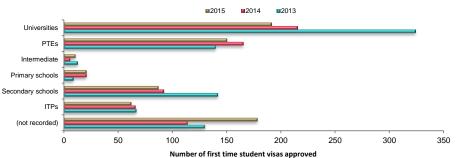












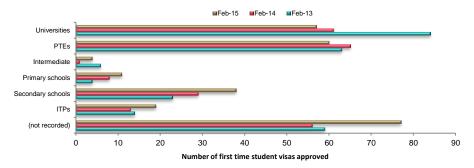
Europe: First time student visas (FSV) 2012 - 2015

2014

2013



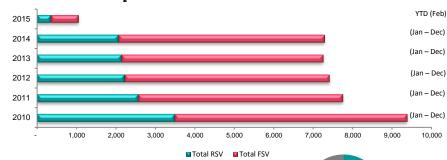
Europe: First time student visas issued by sector, February



Europe: Renewed student visas (RSV) 2012 - 2015



Europe: Cumulative total for RSV vs. FSV 2010 - 2015



YTD 2015 sector breakdown of FSVs

Takeaways:

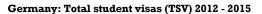
NEW ZEALAND

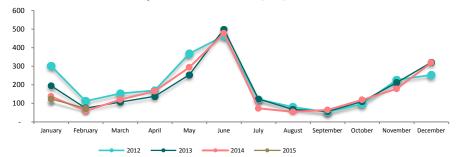
- TSVs continue to decline, down 4%. This is driven by a decline in RSVs. FSVs have seen a relatively positive result up 3% (21).
- Though from a small base, February saw an increase in the ITP, primary and secondary school sectors up 46% (6), 38% (3) and 31% (9).

ThinkNew



	Februa	ary RSV		Februa	ary FSV		Februa	ary TSV
Φ	-8	-27%	1	22	76%	1	14	24%

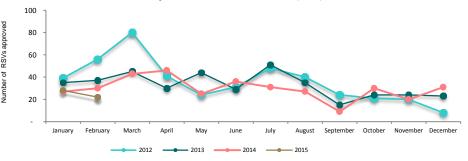




Germany: First time student visas (FSV) 2012 - 2015



Germany: Renewed student visas (RSV) 2012 - 2015



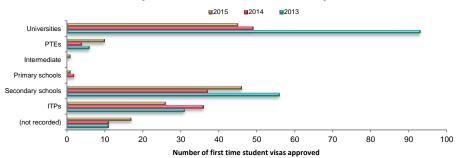
Takeaways:

- This market continues to track at a flat position.
- · February saw an increase in university, ITP and secondary school FSVs.

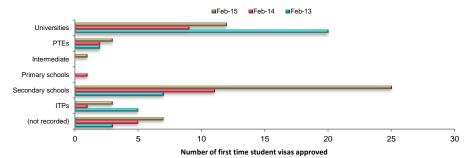
NEW ZEALAND



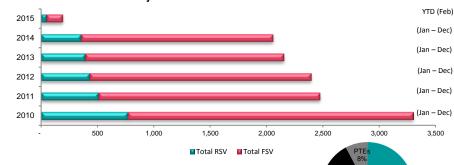
Germany: First time student visas issued by sector, YTD



Germany: First time student visas issued by sector, February



Germany: Cumulative total for RSV vs. FSV 2010 - 2015



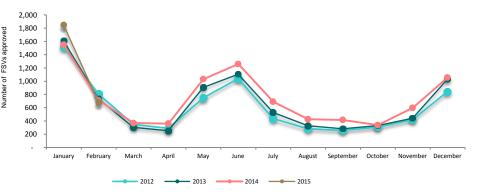
YTD 2015 sector breakdown of FSVs

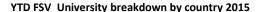
Think

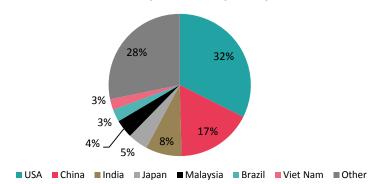


University: •

University: Total first time student visas approved (FSV) 2012 - 2015







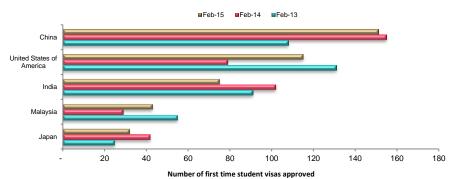
Takeaways:

- The university sector has started the 2015 year strongly, up 12% (267).
- This growth was driven by USA, up 47% (263) YTD.
- The USA accounts for 32% of all FSV approvals YTD.

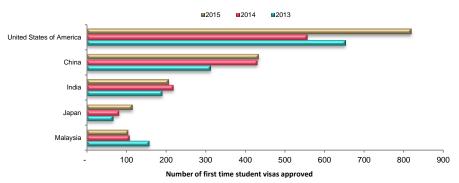


YTD (January to February)

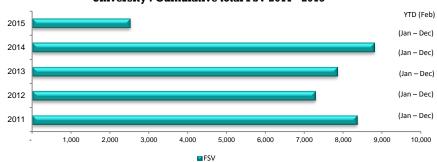
University: First time student visas (FSV) approved February 2013 - 2015



University: First time student visas (FSV) approved YTD 2013 - 2015



University: Cumulative total FSV 2011 - 2015







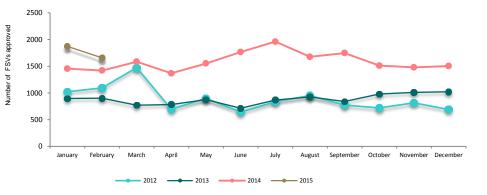
Private Training Establishments (PTE):



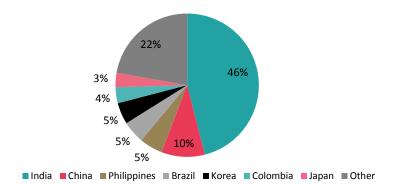


YTD (January to February)

PTEs: Total first time student visas approved (FSV) 2012 - 2015



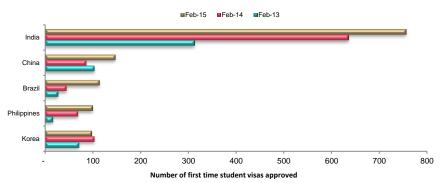
YTD FSV PTE breakdown by country 2015



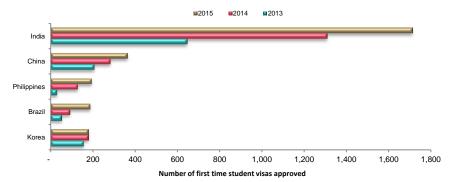
Takeaways:

- Following a strong finish to 2014, 2015 is tracking strongly up 23% (654).
- 46% of all FSV approvals are from India.

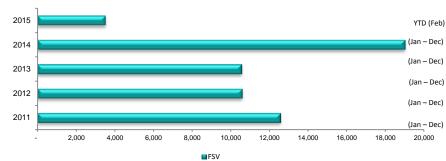
PTEs: First time student visas (FSV) approved February 2013 - 2015



PTEs: First time student visas (FSV) approved YTD 2013 - 2015



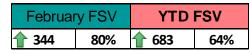
PTEs: Cumulative total FSV 2011 - 2015





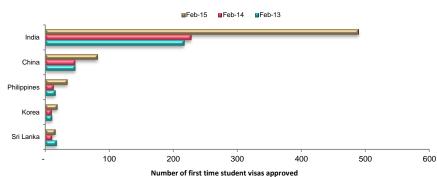


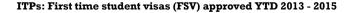
Institutes of Technology and Polytechnics (ITPs):

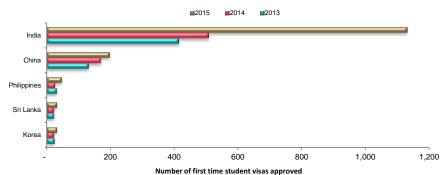


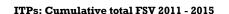
YTD (January to February)

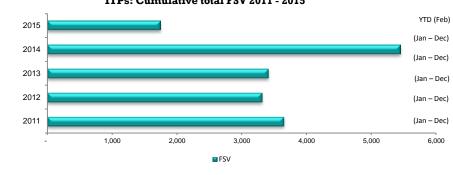
ITPs: First time student visas (FSV) approved February 2013 - 2015



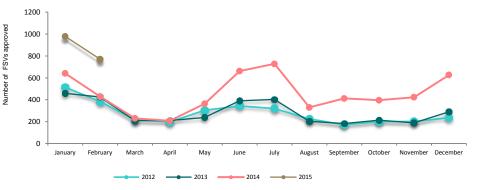




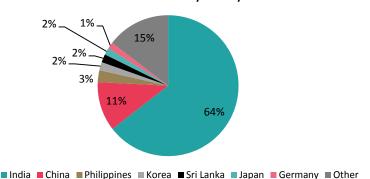




ITPs: Total first time student visas (FSV) approved 2012 - 2015



YTD FSV ITPs breakdown by country 2015



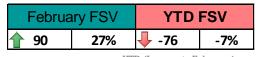
Takeaways:

- After experiencing a strong 2014, the ITP sector has continued to see strong growth, up 64% (683) YTD.
- This growth was driven by the Indian market which represents 64% of all FSVs approved YTD.

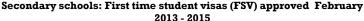


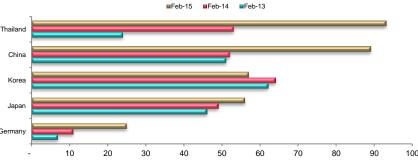


Secondary schools:

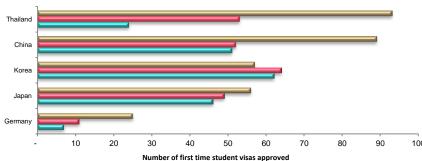


YTD (January to February)

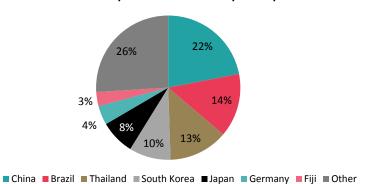




2013 - 2015



YTD FSV Secondary schools breakdown by country 2015

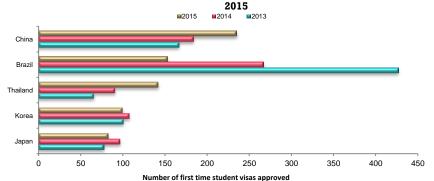


October

November December

Secondary schools: Total first time student visas (FSV) approved 2012 -

Secondary schools: First time student visas (FSV) approved YTD 2013 -



Takeaways:

1200

1000

800

600

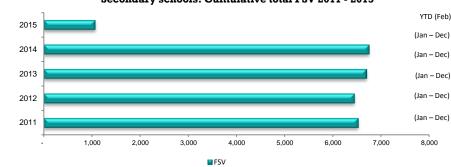
400

200

Number of FSVs approved

- This sector has started the 2015 year in a negative position, down 7% (-76), which was driven by a loss in scholarship students from Latin America in January.
- February approvals have grown by 27% (90).
- Chinese, Brazilian and Thai students represent the majority of FSV approvals YTD.

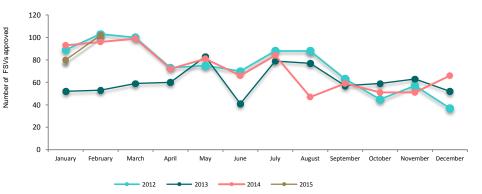
Secondary schools: Cumulative total FSV 2011 - 2015



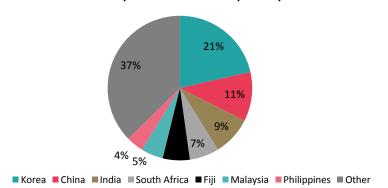


Primary schools:

Primary schools: Total first time student visas (FSV) approved 2012 - 2015

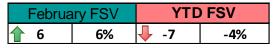




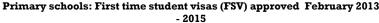


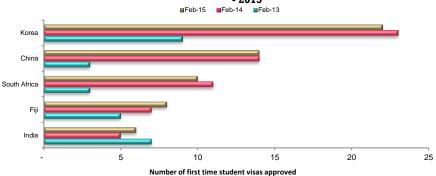
Takeaways:

• The primary school sector has had a slow start to the year, down 4% (-7).

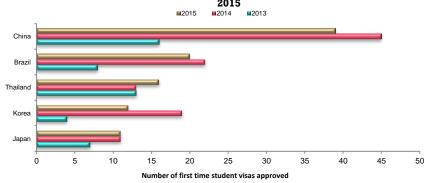


YTD (January to February)

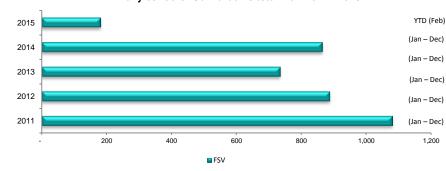




Primary schools: First time student visas (FSV) approved YTD 2013 -



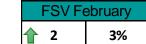
Primary schools: Cumulative total FSV 2011 - 2015







Intermediate schools: O

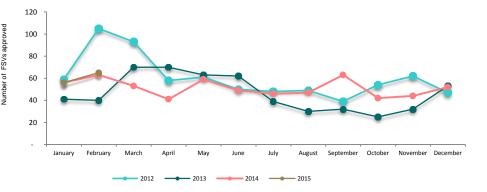


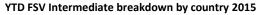
<u>^</u> 2 2%

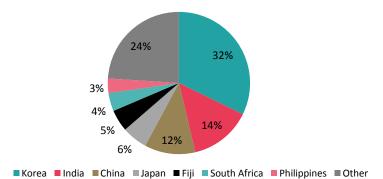
FSV YTD

YTD (January to February)

Intermediate: Total first time student visas approved (FSV) 2012 - 2015



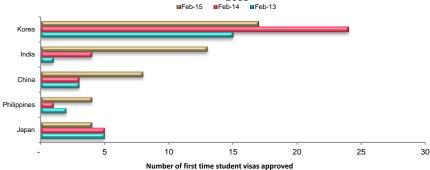




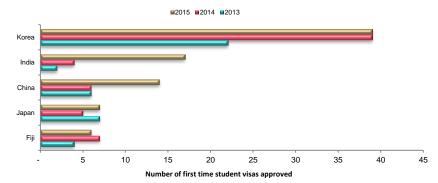
Takeaways:

- This sector has experienced a relatively flat start to 2015.
- The majority of approvals YTD came from Korea, India and China.

Intermediate: First time student visas (FSV) approved February 2013 - 2015



Intermediate: First time student visas (FSV) approved YTD 2013 - 2015



Intermediate: Cumulative total FSV 2011 - 2015

